

Annual Spending on Regulatory Compliance

Regulatory fines and sanctions

\$160B+

Costs of addressing compliance

\$ 99B

Approaching \$270
Billion

Opportunities to Enhance Risk Management and Regulatory Compliance Business Processes



Challenges in Understanding and Managing Obligations

OVERWHELMING AMOUNT

of regulatory content and constant change

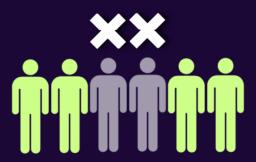


300 million pages

of regulations by 2020, 20,000+ new regulations last year

MANUAL PROCESS

error prone and costly



\$8 billion spent annually

analyzing regulations, identifying obligations and determining control requirements

Regulation and Control Management

Cognitive Applications

Initial Phase Second Phase On-going



Track, Analyze and Benchmark Regulatory Requirements

Challenges with AML and KYC

EXTREMELY
MANUAL
PROCESSES
highly FTE-intensive



1,000s

of compliance FTEs

AML COSTS INCREASING

on average rate of 53%

\$£€¥

\$10 billion

is the expected global spend in future periods

ALERT OVERLOAD

from current systems and processes



33%

of financial services respondents cite challenges with data quality

FINES & SANCTIONS

from failures to adhere to compliance programs and practices



1 in 5

have experienced enforcement actions



Know Your Customer

Cognitive Applications

Initial Phase Second Phase Ongoing

Collect Customer Information



Customer Due Diligence



Customer Risk Assessment



Onboarding Decision



Review & Refresh Customer Information



Anti-Money Laundering

Cognitive Applications

Initial Phase Second Phase

Ongoing

Alert Identification

Transaction Monitoring

Alert Prioritization & Triage



Research & Investigation



Disposition Decision



SAR Filing

AML Investigation

Regulatory Reporting

AML and KYC Cognitive Applications

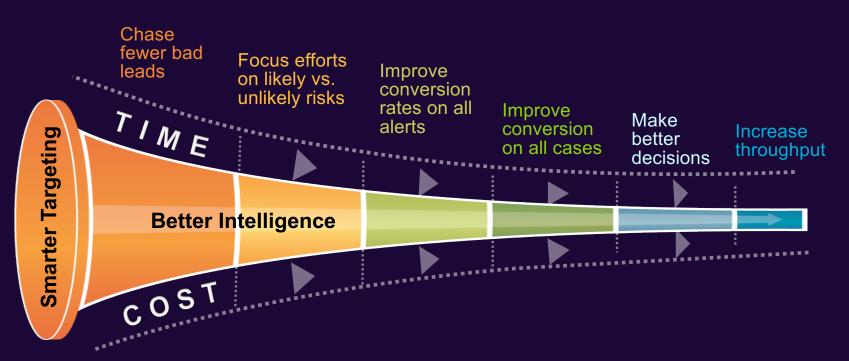




External

Internal

Improving effectiveness and efficiency with alert prioritization and automation



Challenges with Surveillance



CONSTANTLY CHANGING

market manipulation techniques

100+

scenarios identified, growing in complexity across assets and venues



SILOED APPROACH

not effective

80%

false positives, but still missing some misconduct



INCREASING EXPECTATIONS set by regulators

72

hours to respond to investigations

Opportunity to Transform Surveillance

Take Holistic Approach



Integrated analytics, focused on total conduct across activities and channels

Go Beyond Rules



Leverage behaviors and machine learning to proactively identify abnormalities and potential misconduct without pre-defined rules



Identify behavioral, trading and communication patterns associated with misconduct



Opportunity to Transform Risk Management and Regulatory Compliance with Cognitive

Leverage an integrated approach



IDENTIFY, UNDERSTAND

regulatory requirements more effectively



IMPROVE EFFICIENCIES

of addressing regulatory compliance



REDUCE RISK

related to compliance, misconduct, and financial activities