To All The Economists I've Loved Before



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On Behalf of The Mid-Atlantic CIO Forum

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"There is always some chance of recession in any year. But the evidence suggests that expansions don't die of old age." **–Janet Yellen**



Historical U.S. Treasury Yield Curve Inversions 10-Year v. 1-Year

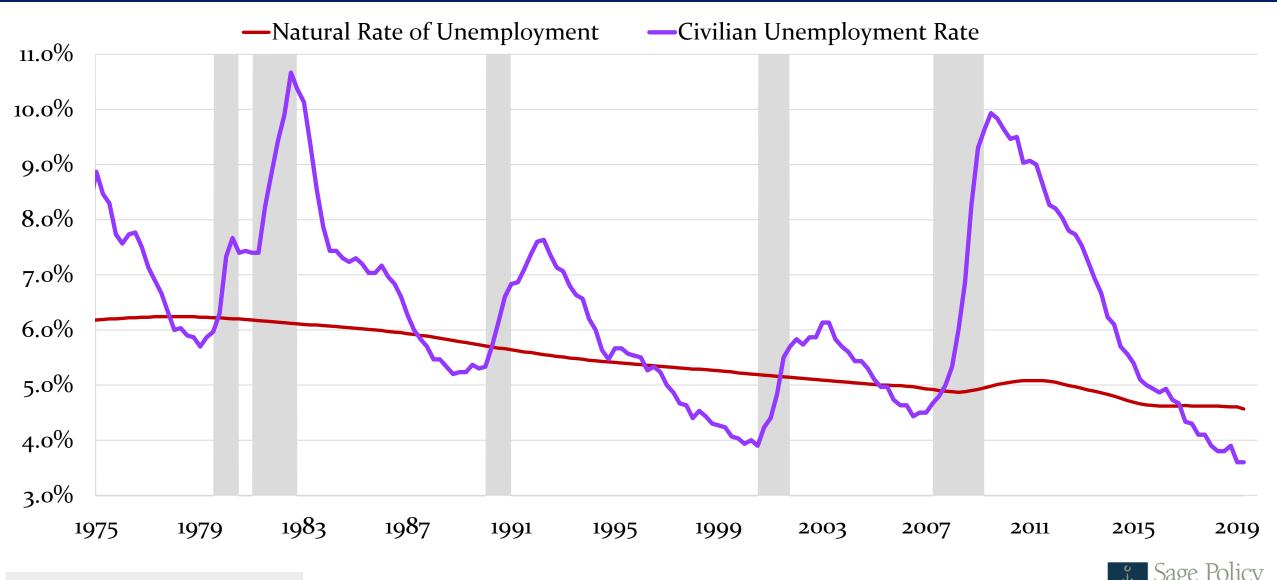




Shaded areas indicate U.S. Recessions

Source: Federal Reserve Bank of St. Louis

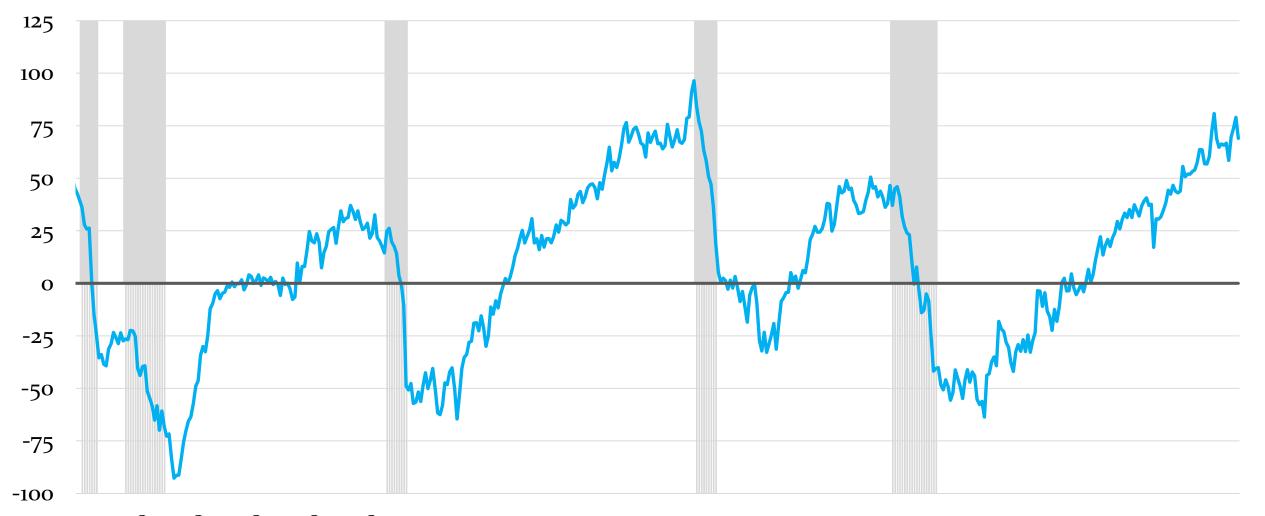
U.S. Unemployment & Natural Rate of Unemployment



Shaded areas indicate U.S. Recessions

Sources: FRED; Congressional Budget Office, U.S. Bureau of Labor Statistics

Conference Board Consumer Confidence: Present Situation Less Expectations

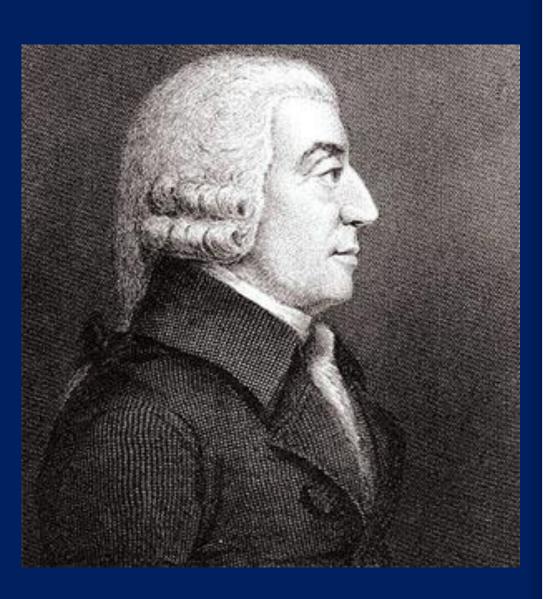


1979 1981 1983 1985 1987 1989 1991 1993 1995 1997 1999 2001 2003 2005 2007 2009 2011 2013 2015 2017 2019



Shaded areas indicate U.S. Recessions

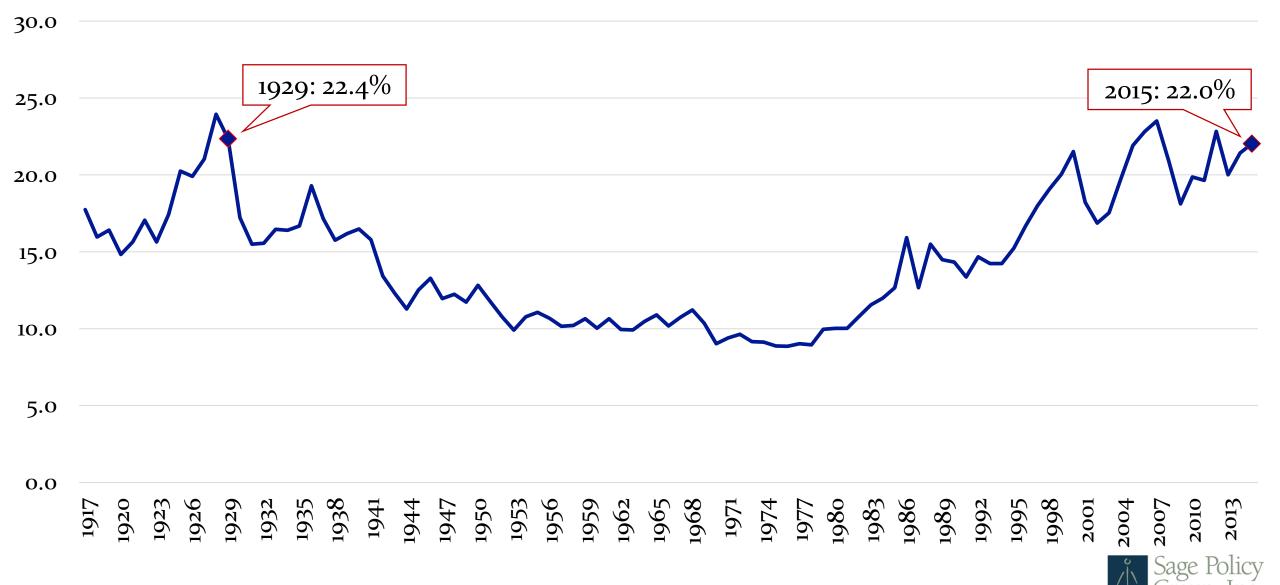
Source: Conference Board



"No society can surely be flourishing and happy, of which the far greater part of the members are poor and miserable." -Adam Smith

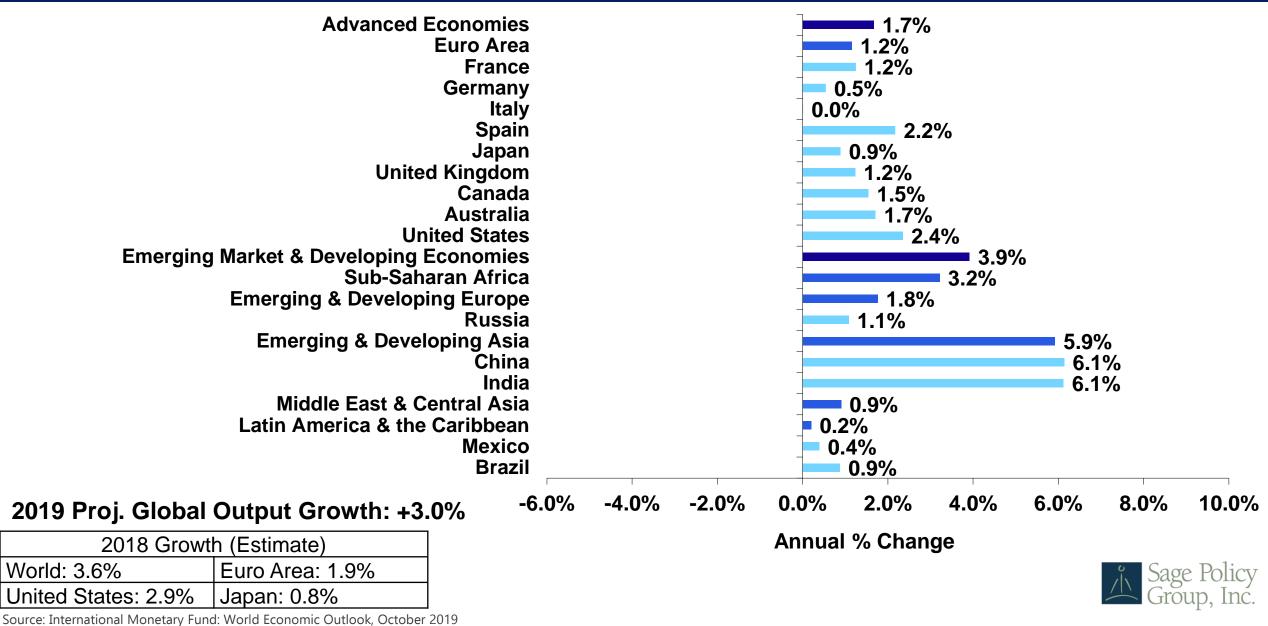


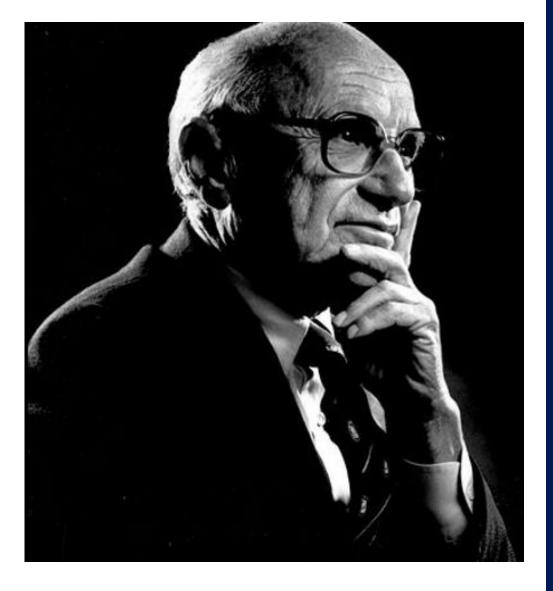
Share of all Income Held by the Top 1% in the U.S., 1917-2015

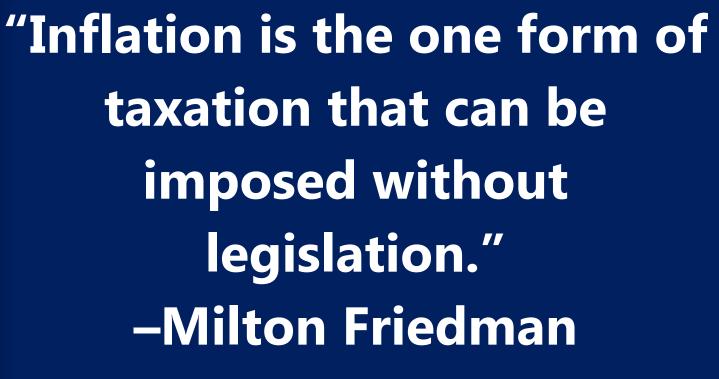


Source: Economic Policy Institute, Authors' analysis of state-level tax data from Sommeiller (2006) extended to 2015 using state-level data from the Internal Revenue Service SOI Tax Stats (various years), and Piketty and Saez (2012). Note: Data are for tax units.

Estimated Growth in Output by Select Global Areas 2019 Projected

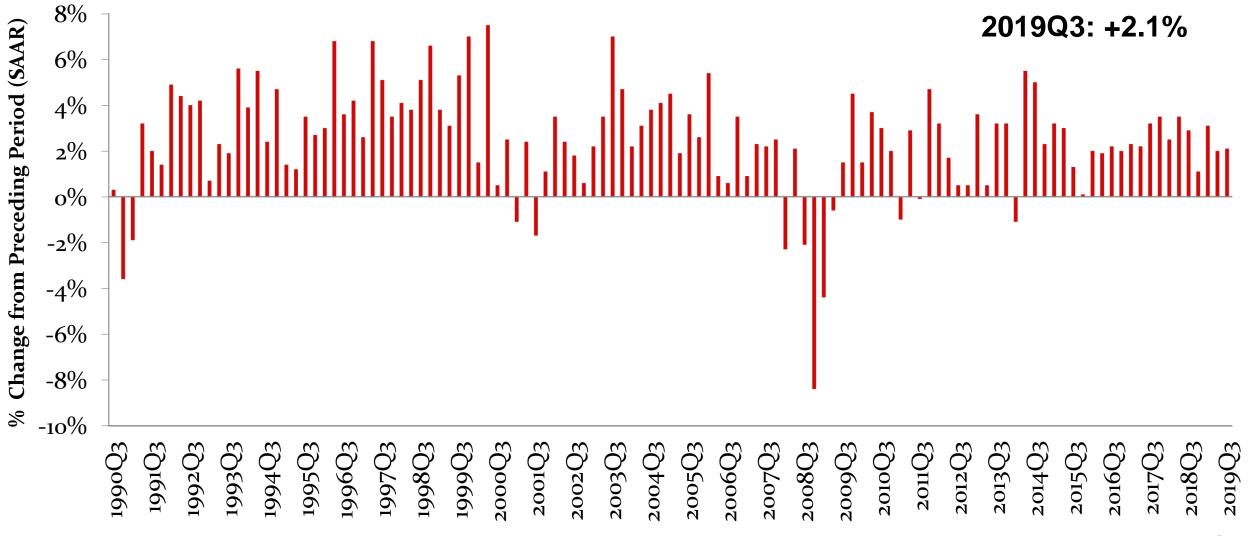






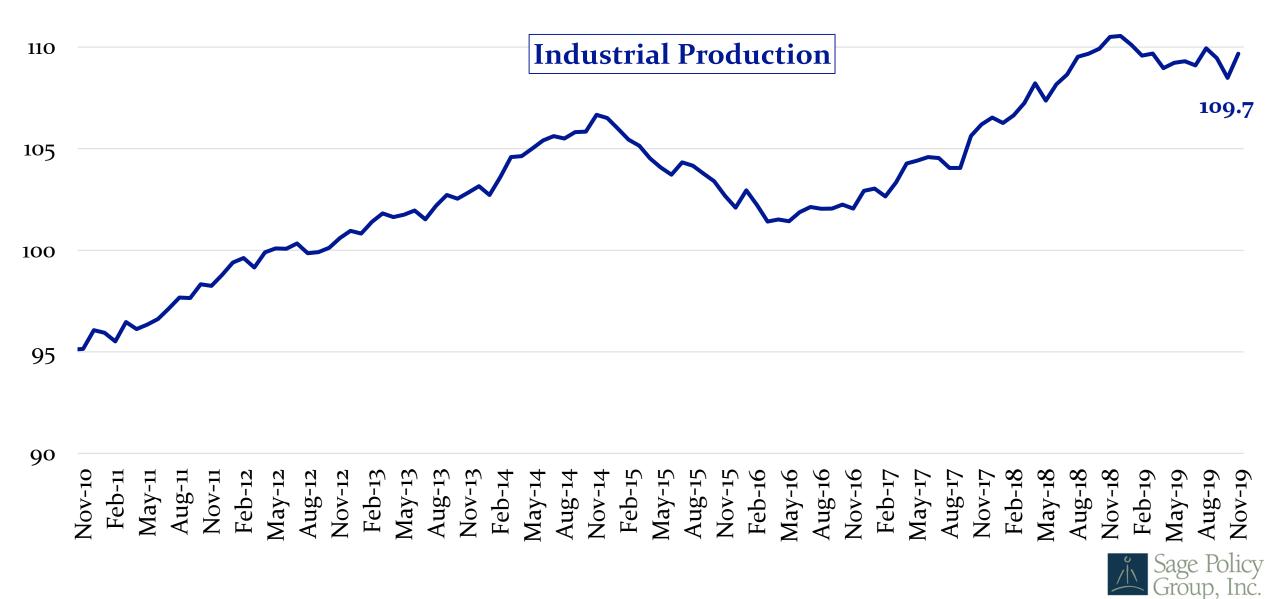


Gross Domestic Product 1990Q3 through 2019Q3*



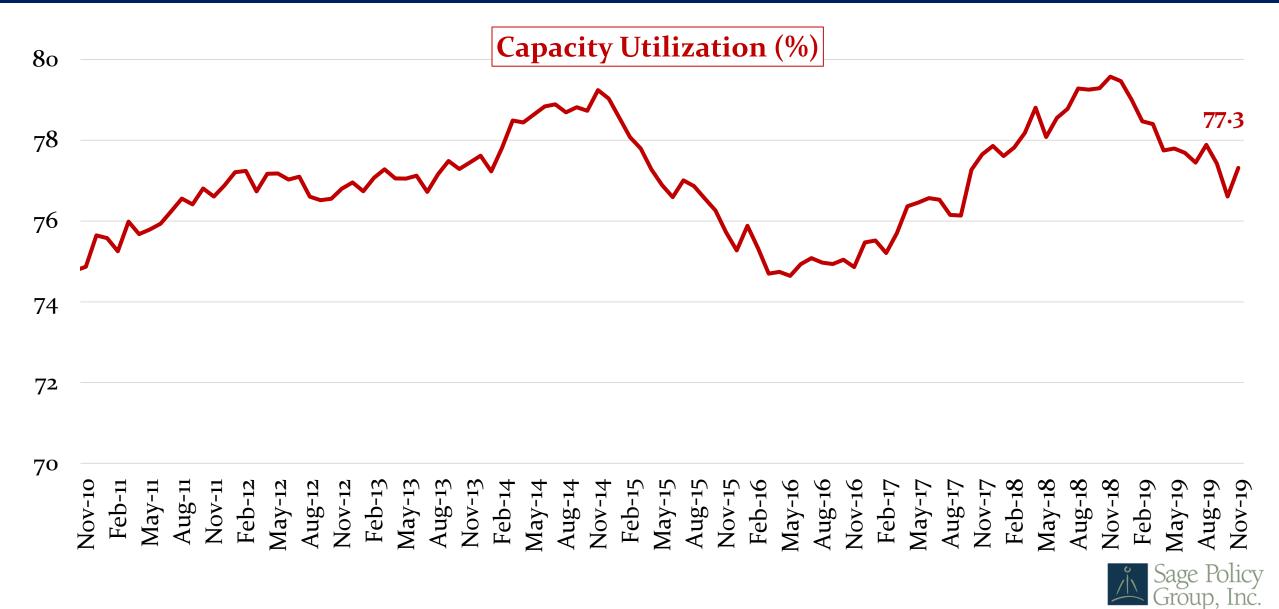


U.S. Industrial Production Index *November 2010 – November 2019*



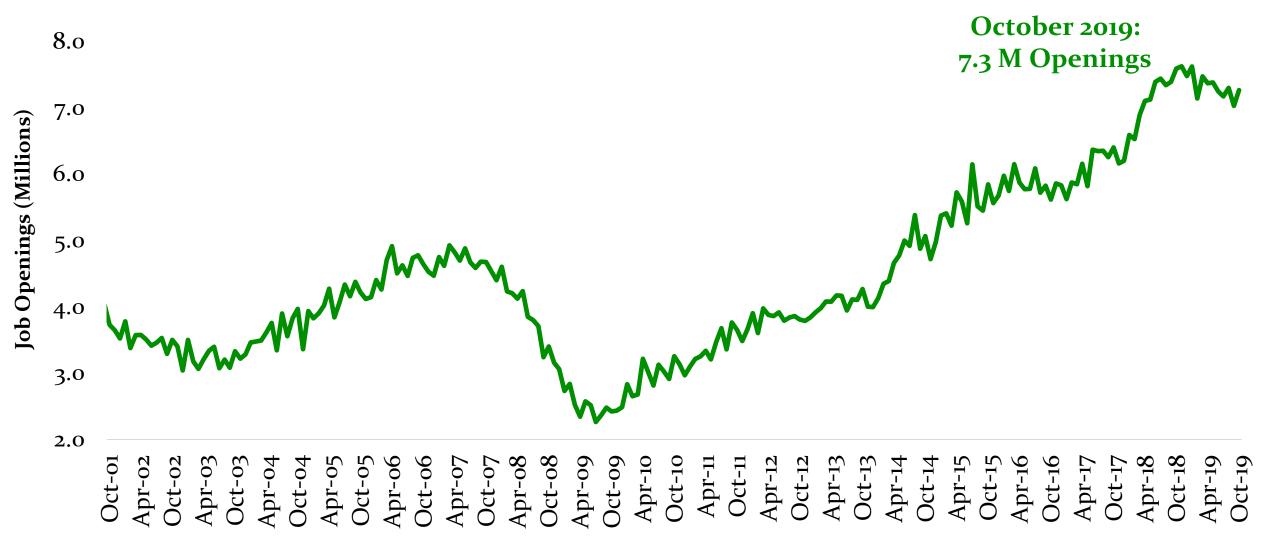
Source: Federal Reserve, G.17 Industrial Production & Capacity Utilization

U.S. Capacity Utilization Index *November 2010 – November 2019*



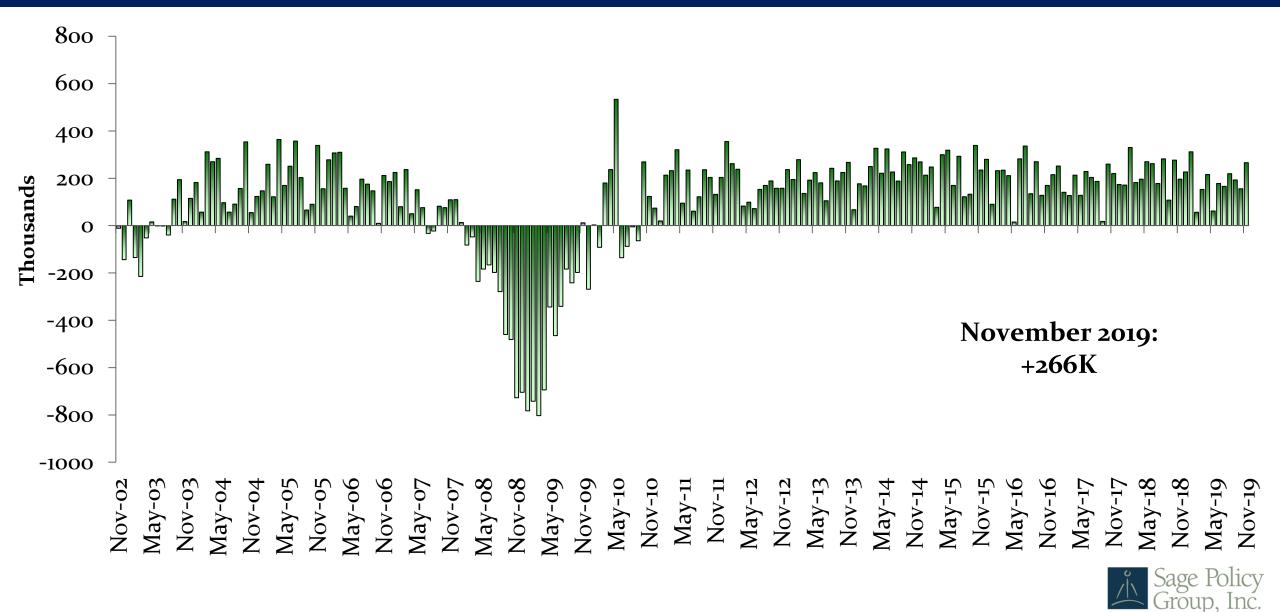
Source: Federal Reserve, G.17 Industrial Production & Capacity Utilization

U.S. Job Openings *October 2001 through October 2019*





Net Change in U.S. Jobs November 2002 through November 2019



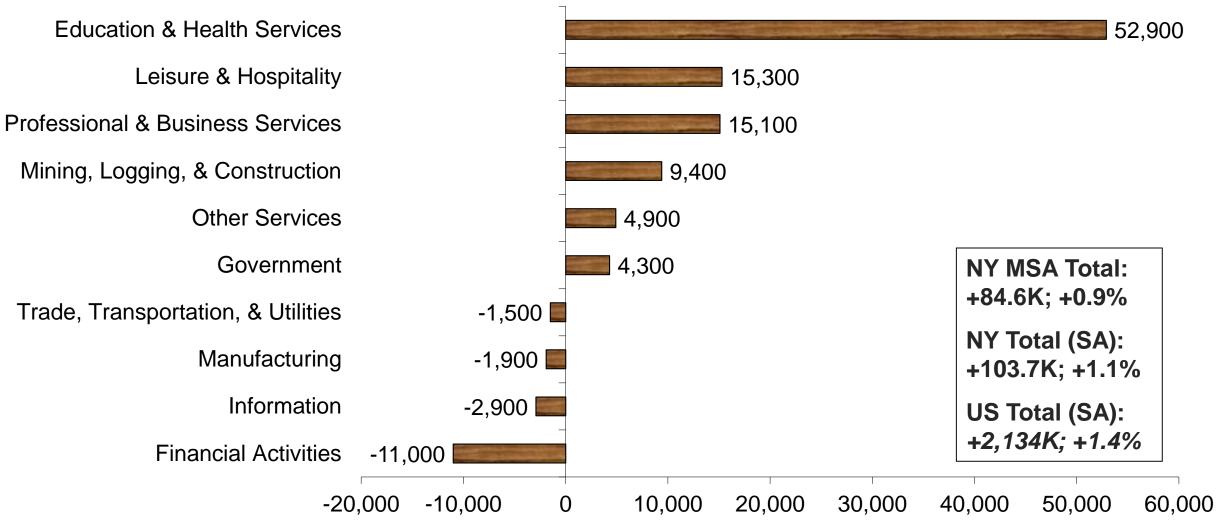
Source: U.S. Bureau of Labor Statistics

National Nonfarm Employment by Industry Sector, November 2018 v. November 2019

Education & Health Services 679 Leisure & Hospitality 420 Professional & Business Services 417 Government 162 Construction 146 **Financial Activities** 116 Trade, Transportation, & Utilities 101 Other Services 86 Manufacturing 76 Information 6 All told <u>2,204K</u> jobs gained Mining & Logging -5 200 300 -100 100 400 500 600 700 0 Thousands, SA

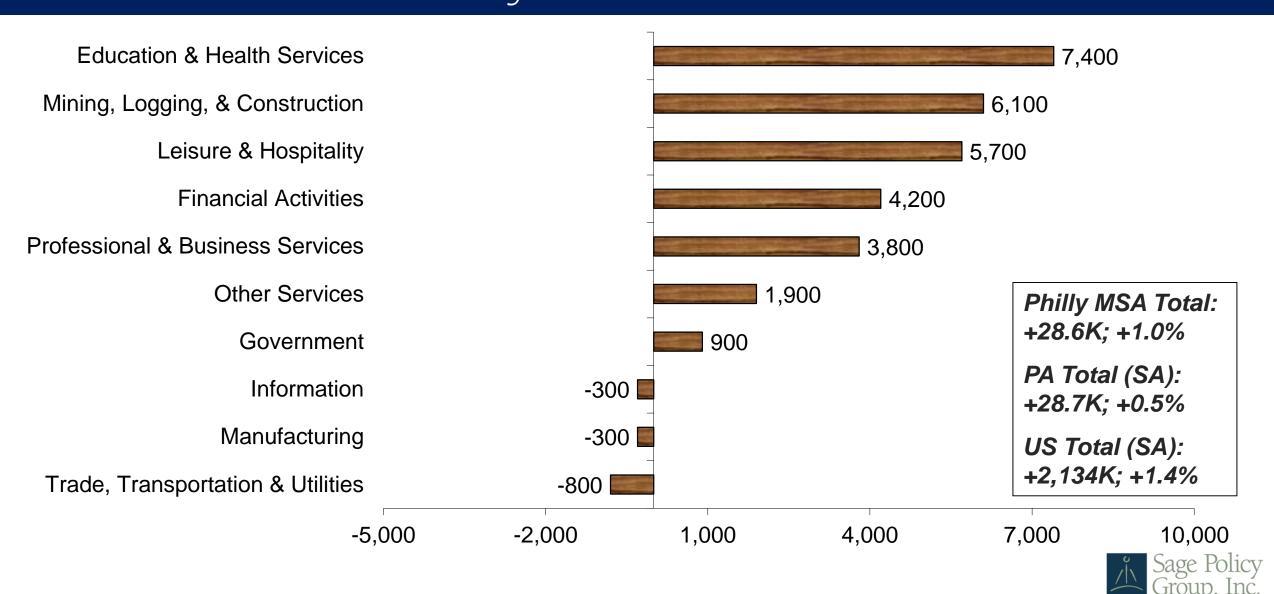
New York-Newark-Jersey City, NY-NJ-PA MSA Nonfarm Employment

by Industry Sector Groups (NSA) October 2018 v. October 2019 Absolute Change





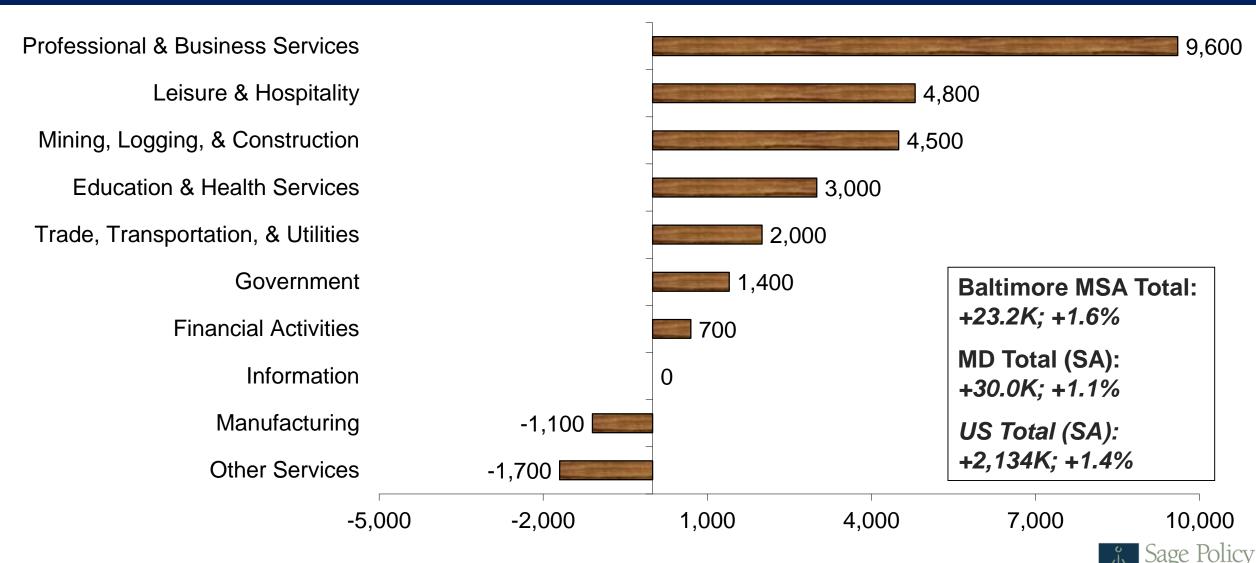
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA Nonfarm Employment by Industry Sector Groups (NSA) October 2018 v. October 2019 Absolute Change



Source: U.S. Bureau of Labor Statistics

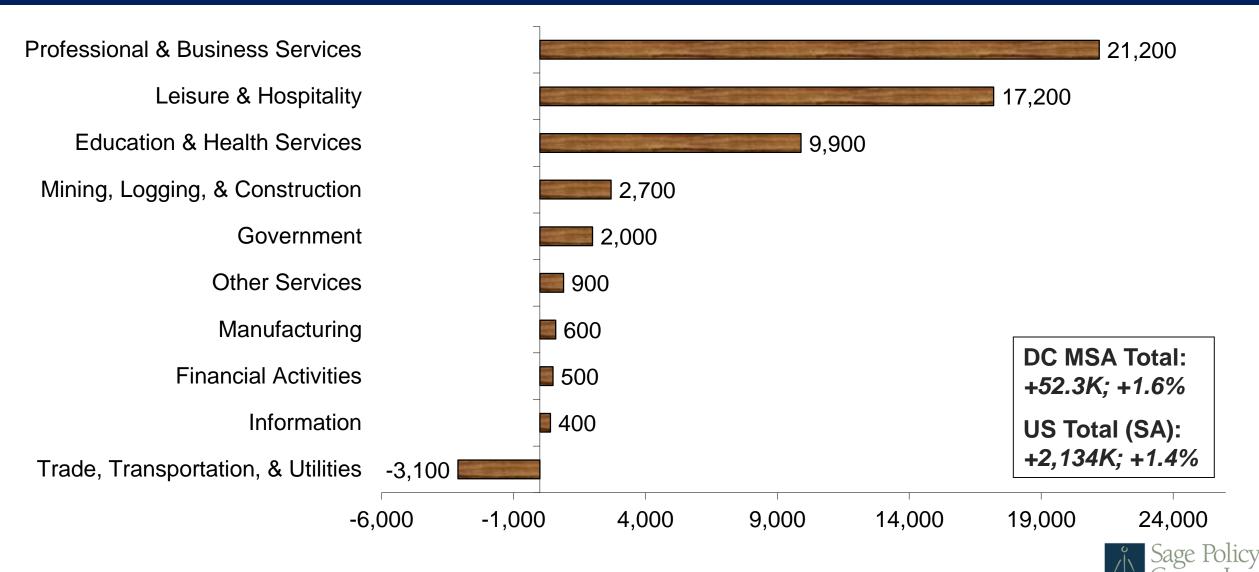
Baltimore-Columbia-Towson MSA Nonfarm Employment

by Industry Sector Groups (NSA) October 2018 v. October 2019 Absolute Change



Washington, DC-Arlington-Alexandria MSA Nonfarm Employment

by Industry Sector Groups (NSA) October 2018 v. October 2019 Absolute Change



Employment Growth, U.S. States (SA) October 2018 v. October 2019 Percent Change

Rank	State	%	Rank	STATE	%	Rank	State	%
1	UTAH	3.2	16	NEBRASKA	1.6	35	NEW JERSEY	0.7
2	FLORIDA	2.6	19	ARKANSAS	1.4	35	VIRGINIA	0.7
3	ARIZONA	2.5	19	MASSACHUSETTS	1.4	37	WISCONSIN	0.6
4	TEXAS	2.4	19	SOUTH CAROLINA	1.4	38	INDIANA	0.5
5	IDAHO	2.2	22	DELAWARE	1.3	38	IOWA	0.5
5	NEVADA	2.2	22	KANSAS	1.3	38	PENNSYLVANIA	0.5
5	WASHINGTON	2.2	22	MONTANA	1.3	41	OHIO	0.4
8	ALABAMA	2.0	22	TENNESSEE	1.3	41	WEST VIRGINIA	0.4
8	NEW MEXICO	2.0	26	MISSOURI	1.2	43	ALASKA	0.3
8	NORTH CAROLINA	2.0	27	MARYLAND	1.1	43	CONNECTICUT	0.3
11	COLORADO	1.9	27	NEW HAMPSHIRE	1.1	43	MINNESOTA	0.3
11	SOUTH DAKOTA	1.9	27	NEW YORK	1.1	43	OKLAHOMA	0.3
13	CALIFORNIA	1.8	30	DISTRICT OF COLUMBIA	1.0	43	VERMONT	0.3
13	RHODE ISLAND	1.8	30	MAINE	1.0	48	LOUISIANA	0.2
15	OREGON	1.7	30	MISSISSIPPI	1.0	48	WYOMING	0.2
16	GEORGIA	1.6	33	HAWAII	0.9	50	MICHIGAN	0.0
16	KENTUCKY	1.6	33	ILLINOIS	0.9	50	NORTH DAKOTA	0.0

U.S. Year-over-year Percent Change Oct: +1.4% Nov: +1.5% Sage Policy

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Employment Growth, 25 Largest Metros (NSA) October 2018 v. October 2019 Percent Change

Rank	MSA	%	Rank	MSA	%
1	Orlando-Kissimmee-Sanford, FL	3.4	14	Miami-Fort Lauderdale-West Palm Beach, FL	1.8
1	San Antonio-New Braunfels, TX	3.4	14	Portland-Vancouver-Hillsboro, OR-WA	1.8
3	Seattle-Tacoma-Bellevue, WA	2.9	16	St. Louis, MO-IL	1.7
4	San Francisco-Oakland-Hayward, CA		17	Baltimore-Columbia-Towson, MD	1.6
5	Dallas-Fort Worth-Arlington, TX	2.6	17	Washington-Arlington-Alexandria,	1.6
5	Houston-The Woodlands-Sugar Land, TX	2.6	1/	DC-VA-MD-WV	1.0
5	Phoenix-Mesa-Scottsdale, AZ	2.6	19	Boston-Cambridge-Nashua, MA-NH	1.5
5	Tampa-St. Petersburg-Clearwater, FL	2.6	20	Los Angeles-Long Beach-Anaheim, CA	1.3
9	Charlotte-Concord-Gastonia, NC-SC	2.3		Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	1.0
10	Atlanta-Sandy Springs-Roswell, GA	2.1	22	New York-Newark-Jersey City, NY-NJ-PA	0.9
10	Riverside-San Bernardino-Ontario, CA	2.1	23	Chicago-Naperville-Elgin, IL-IN-WI	0.7
12	Denver-Aurora-Lakewood, CO	2.0	24	Minneapolis-St. Paul-Bloomington, MN-WI	-0.1
12	San Diego-Carlsbad, CA	2.0	25	Detroit-Warren-Dearborn, MI	-0.6



Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey

Unemployment Rates, 25 Largest Metros (NSA) October 2019

Rank	MSA	UR	Rank	MSA	UR			
1	Boston-Cambridge-Nashua, MA-NH	2.3	13	Dallas-Fort Worth-Arlington, TX	3.1			
1	Denver-Aurora-Lakewood, CO	2.3	14	Charlotte-Concord-Gastonia, NC-SC	3.2			
1	San Francisco-Oakland-Hayward, CA	2.3	15	Baltimore-Columbia-Towson, MD	3.3			
4	Minneapolis-St. Paul-Bloomington, MN-WI	2.5	15	Seattle-Tacoma-Bellevue, WA	3.3			
5	Orlando-Kissimmee-Sanford, FL	2.7	17	Chicago-Naperville-Elgin, IL-IN-WI	3.5			
5	St. Louis, MO-IL (1)	2.7	17	Houston-The Woodlands-Sugar Land, TX	3.5			
7	San Diego-Carlsbad, CA	2.8	17	Portland-Vancouver-Hillsboro, OR-WA	3.5			
7	Washington-Arlington-Alexandria, DC-VA-MD-WV		20	New York-Newark-Jersey City, NY-NJ-PA	3.7			
			20	Phoenix-Mesa-Scottsdale, AZ	3.7			
9	Atlanta-Sandy Springs-Roswell, GA	2.9	20	Riverside-San Bernardino-Ontario, CA	3.7			
9	Miami-Fort Lauderdale-West Palm Beach, FL	2.9	23	Detroit-Warren-Dearborn, MI	3.8			
9	San Antonio-New Braunfels, TX	2.9	24	Los Angeles-Long Beach-Anaheim, CA	4.0			
9	Tampa-St. Petersburg-Clearwater, FL	2.9		Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	4.1			

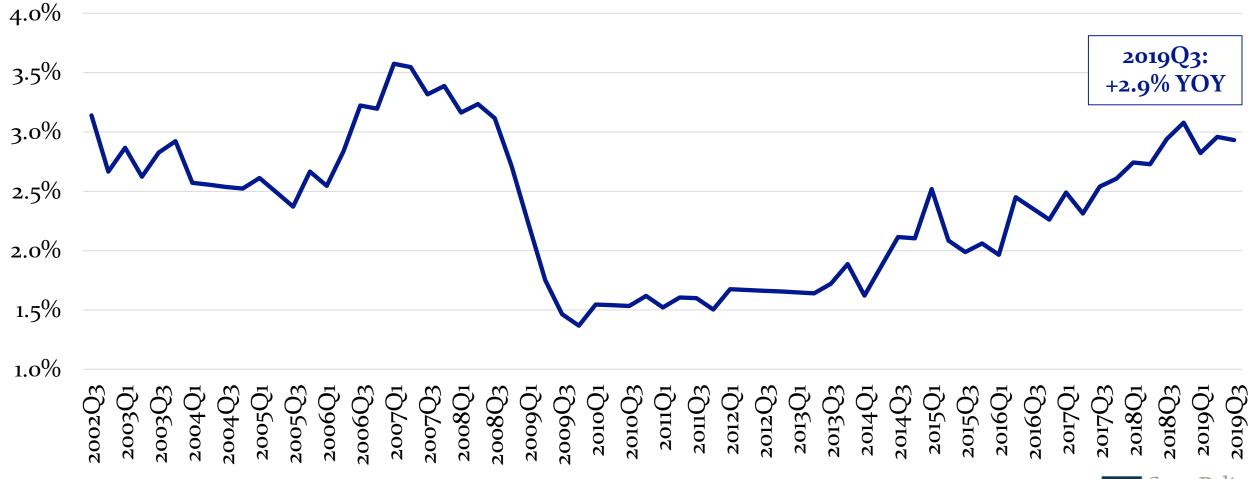
U.S. Unemployment Rate Oct: 3.6% Nov: 3.5%



Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: 1. Area boundaries do not reflect official OMB definitions.

Growth in Wages & Salaries *Employment Cost Index (ECI), 2002Q3-2019Q3*

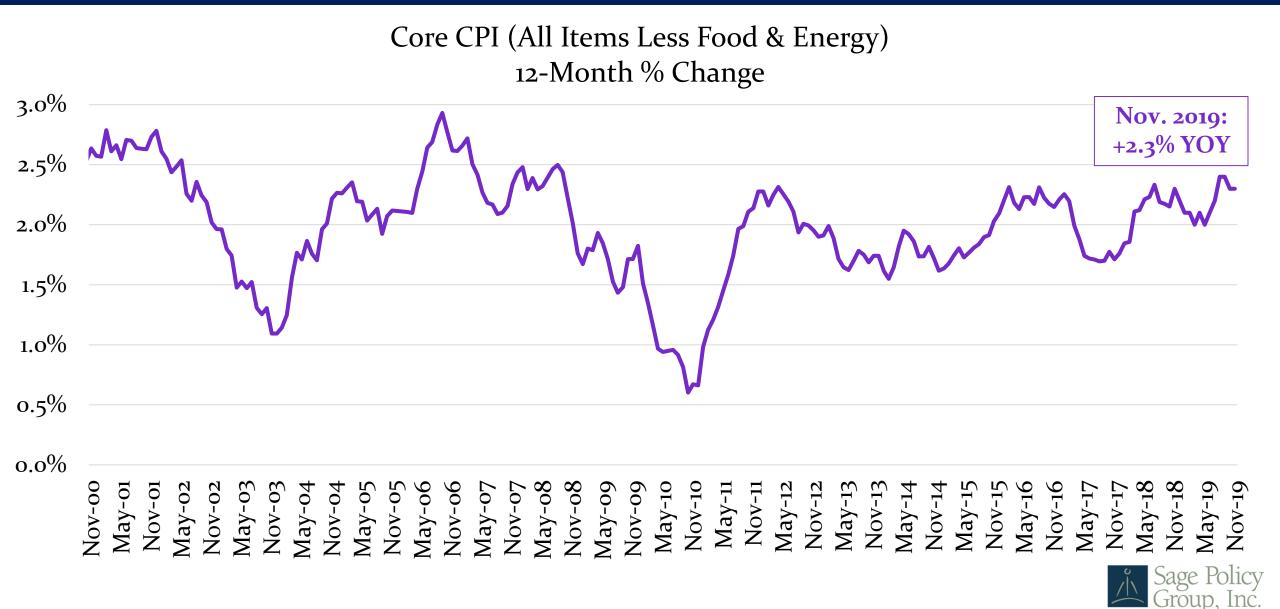
ECI for Wages & Salaries 12-Month % Change



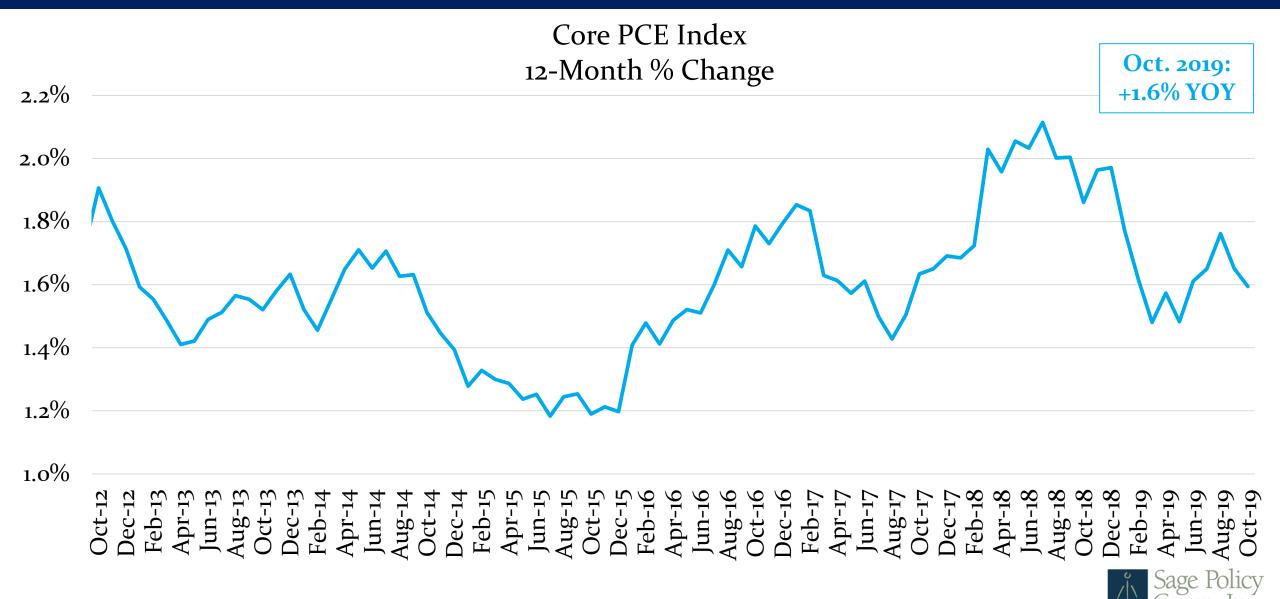


Source: U.S. Bureau of Labor Statistics *All Civilian Workers

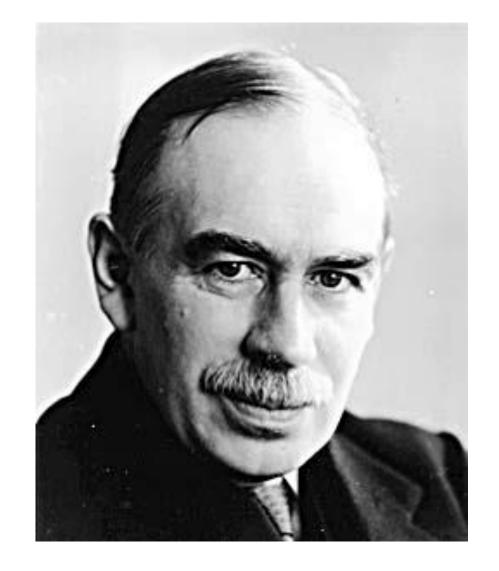
Consumer Price Index: All Items Less Food & Energy *November 2000 – November 2019*



Core PCE Deflator *October 2012 through October 2019*



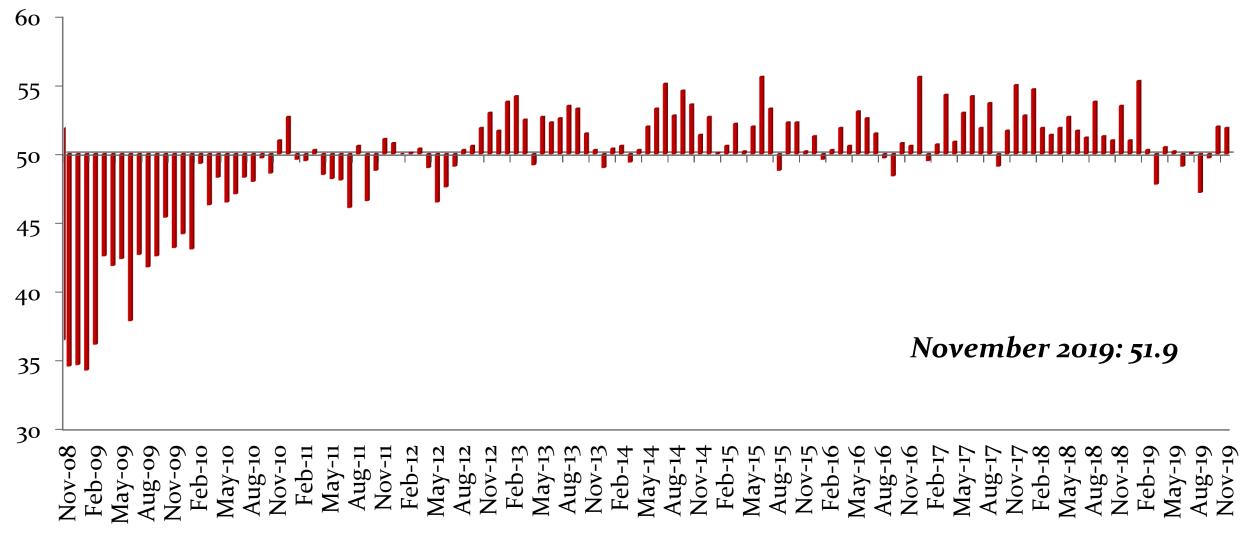
Source: Bureau of Economic Analysis (BEA) Core PCE: Personal Consumption Expenditures excluding food and energy (chain-type price index)



"Most men love money and security more, and creation and construction less, as they get older." –John Maynard Keynes



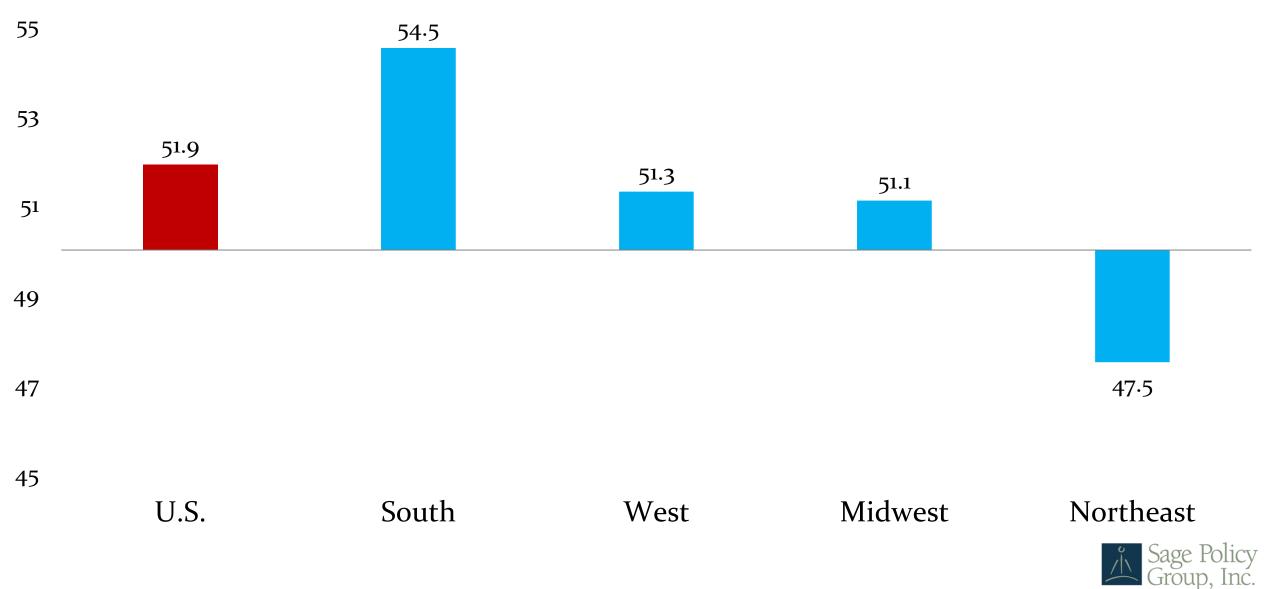
Architecture Billings Index November 2008 through November 2019





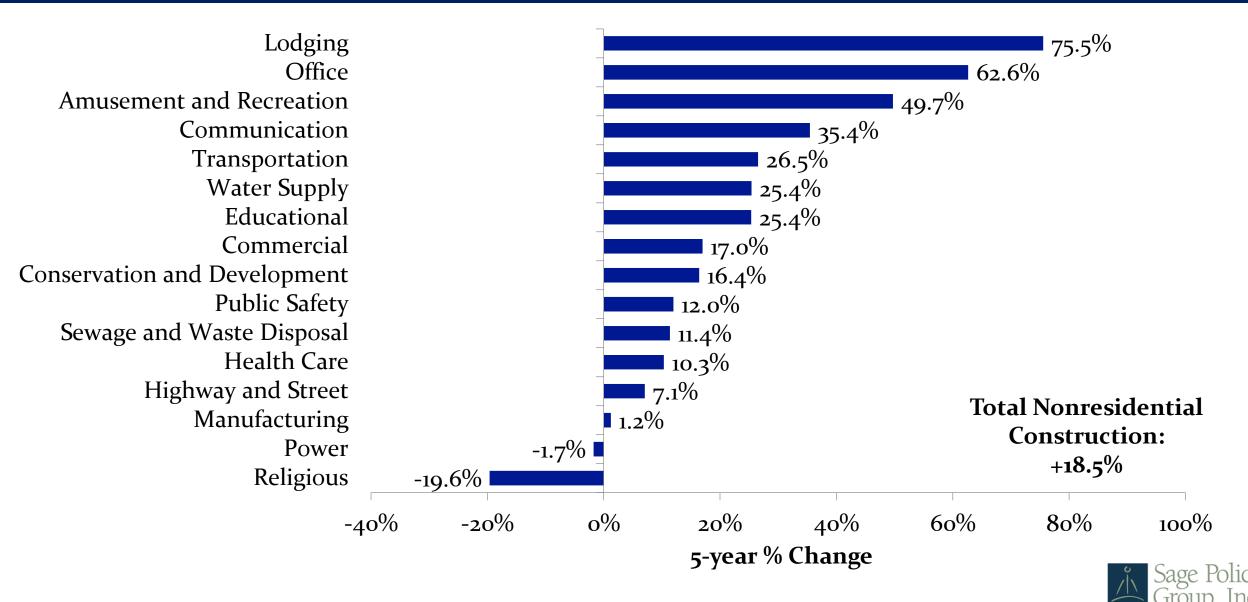
Source: The American Institute of Architects

Architecture Billings Index by U.S. Region *November 2019*

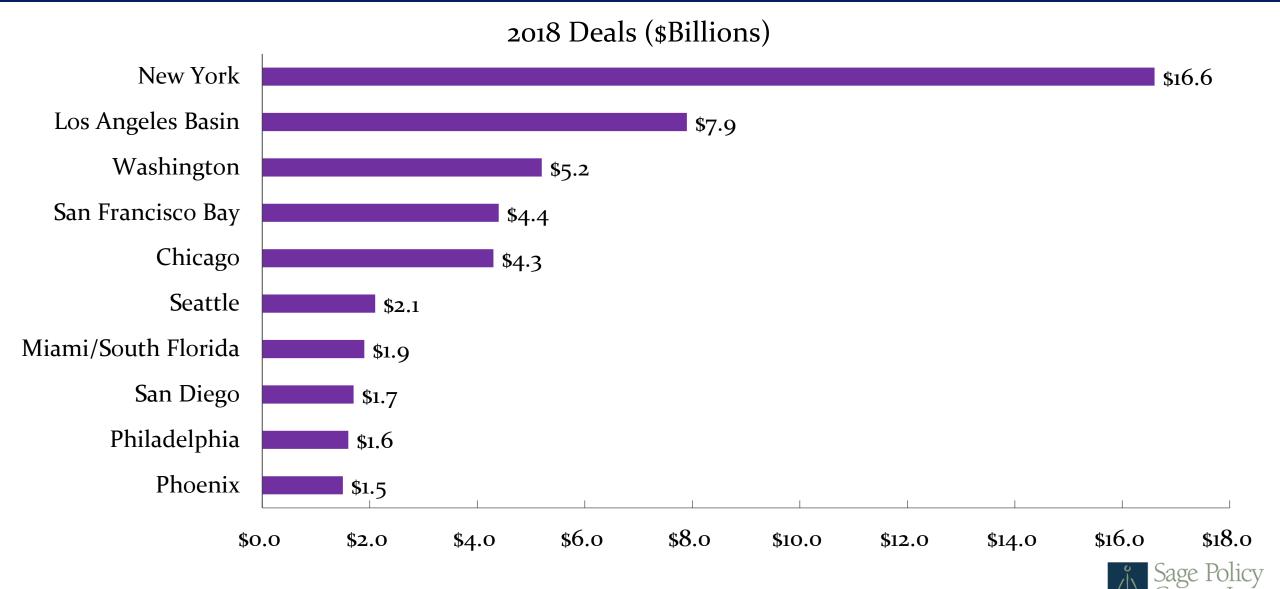


Source: The American Institute of Architects

National Nonresidential Construction Spending by Subsector October 2014 v. October 2019

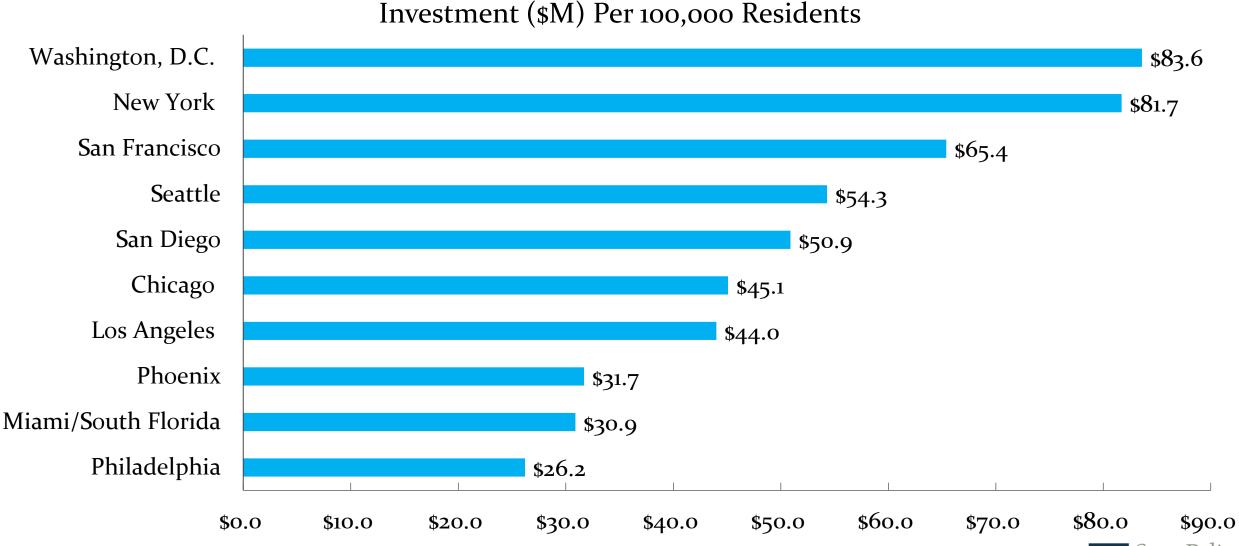


Foreign Investment in U.S. Commercial Real Estate Top Destination Markets, 2018



Source: Real Capital Analytics

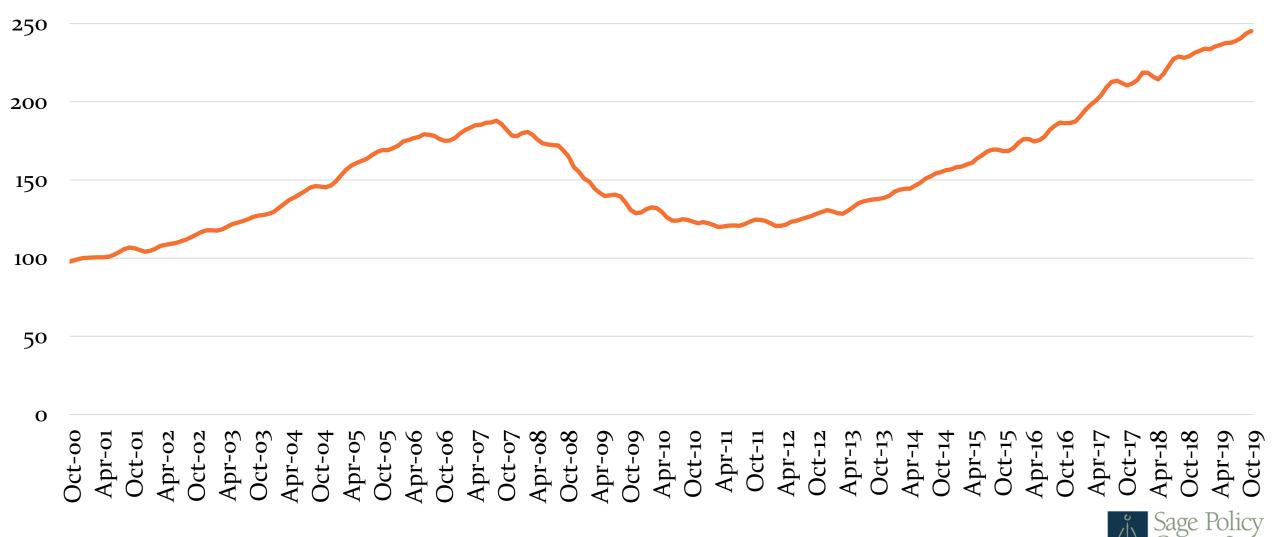
Foreign Investment in U.S. Commercial Real Estate Per 100,000 Residents Top Destination Markets, 2018





CoStar Commercial Repeat Sales Index *October 2000 through October 2019*

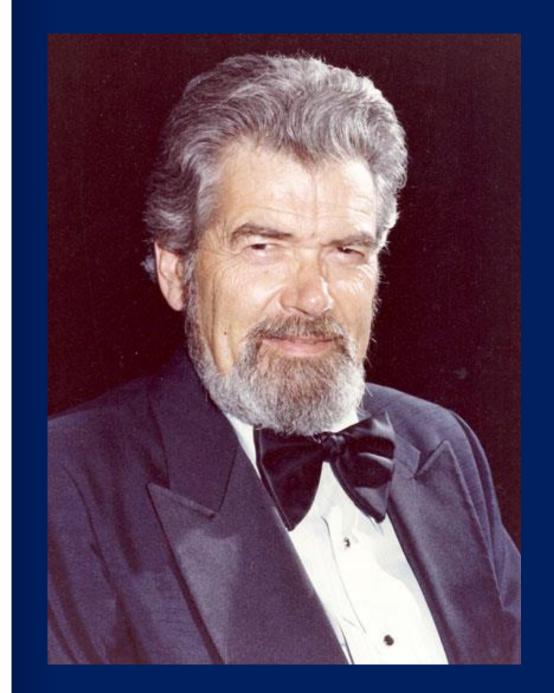
CCRI: U.S. Composite



Source: Costar

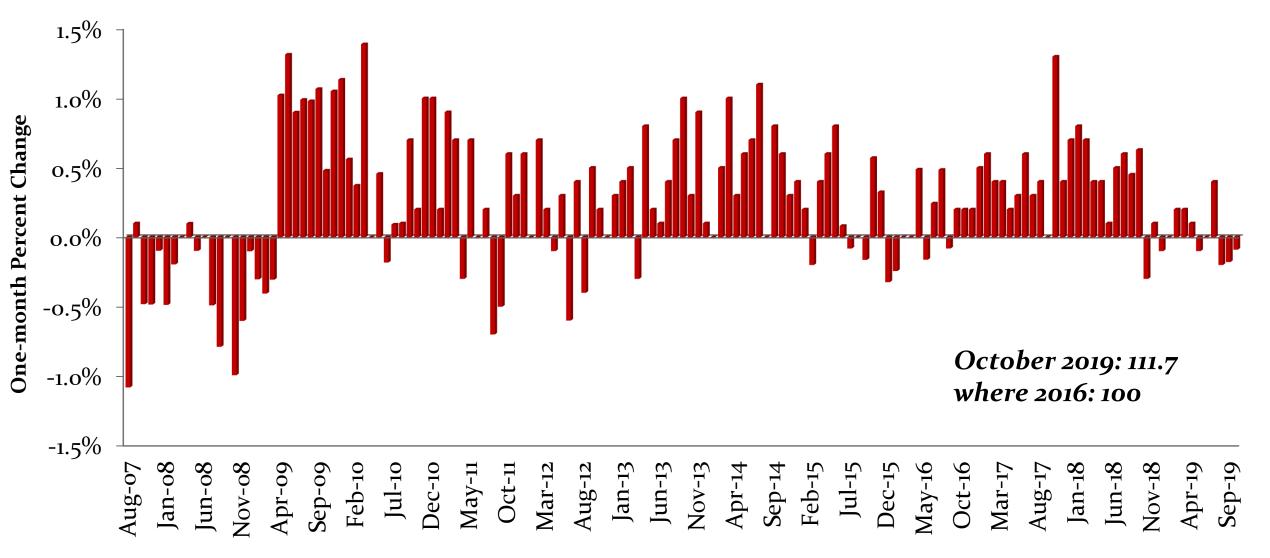
*Based on 1,412 repeat sale pairs in October 2019 and more than 218,000 repeat sales since 1996.

"An economist is an expert who will know tomorrow why the things he predicted yesterday didn't happen today." **–Laurence J. Peter**



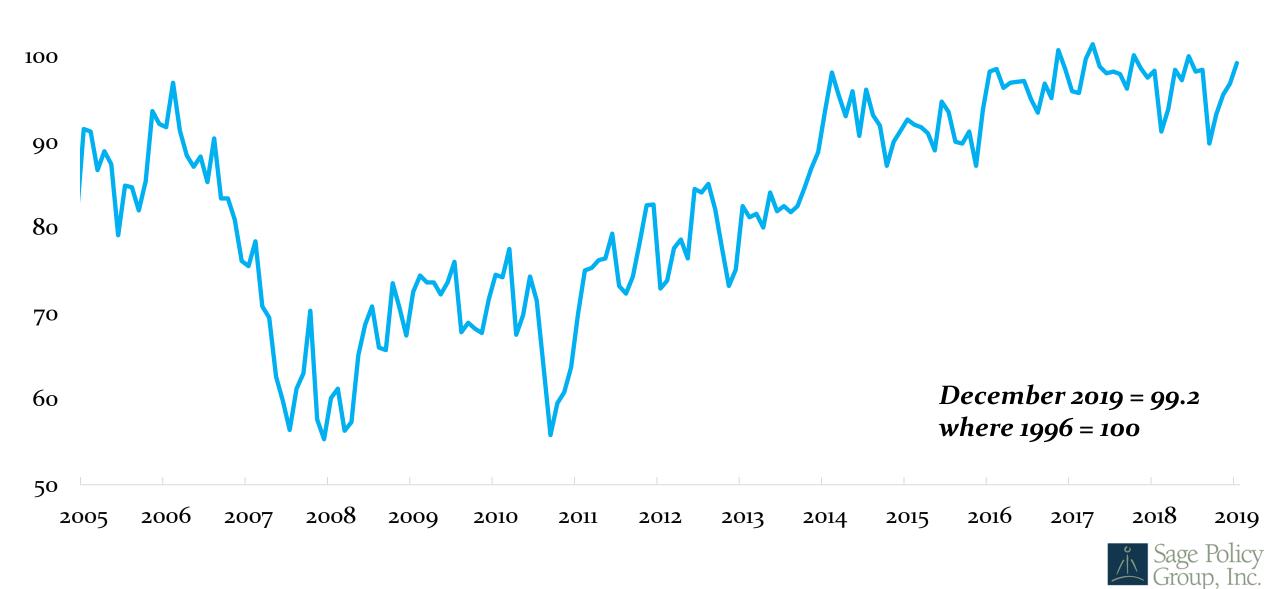


Conference Board Leading Economic Indicators Index *August 2007 through October 2019*





University of Michigan Index of Consumer Sentiment 2005-2019

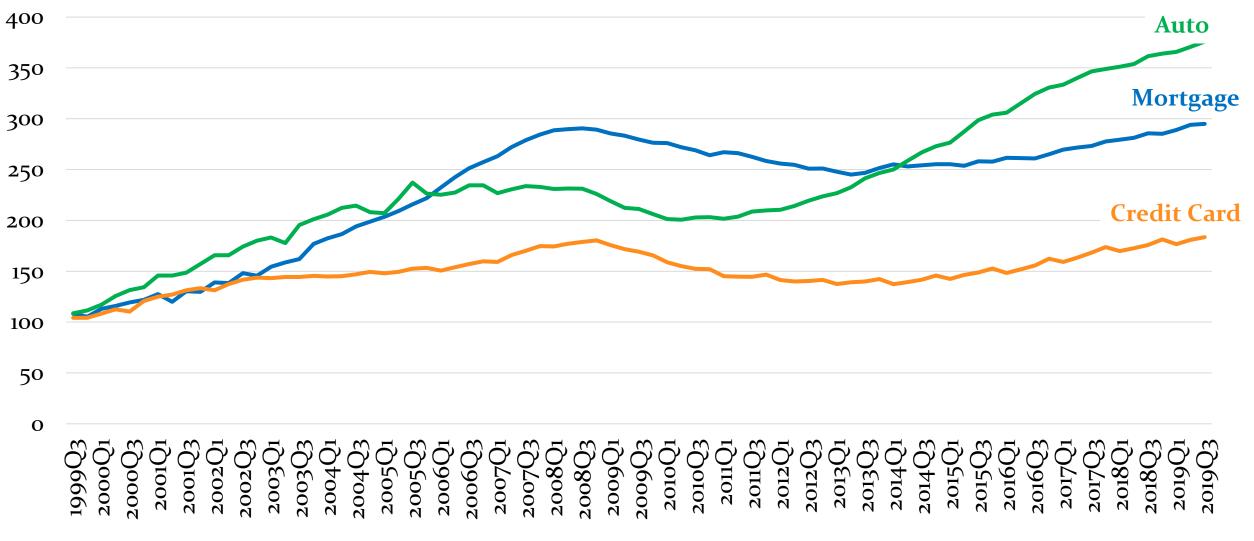


NFIB Index of Small Business Optimism: Good Time to Expand 1986-2019



Source: National Federation of Independent Business (NFIB)

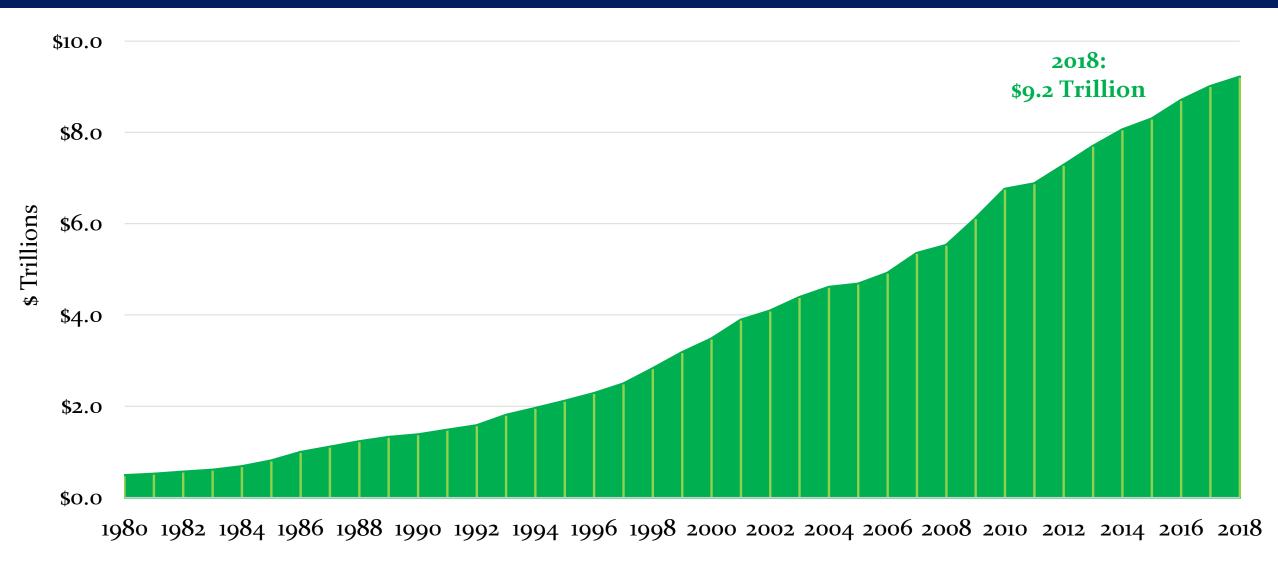
Total U.S. Debt Volume by Select Loan Types *Index 1999Q1=100*





Source: New York Fed Consumer Credit Panel/Equifax

U.S. Corporate Bond Debt Outstanding, 1980-2018





Source: Securities Industry and Financial Markets Association (SIFMA); Federal Reserve

Economists do it with Models

- Much of the negativity reflected in forecasts and in financial market volatility relates to things people believe will happen;
- But important parts of the U.S. economy continue to perform well – e.g. consumer, corporate earnings, construction.

- What's more, there is significant upside risk. What if the following happens?
 - □ Trade deal with China;
 - Infrastructure spending plan with revenue sources identified;
 - Elimination of tariffs on steel, aluminum, etc. &
 - □ Fed keeps accommodating!!!!
 - Hypothesis 2019 will be remembered as a solid year for economy. But if we don't check some of these boxes, watch out for late-2020!

Thank You

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Please contact us when you require economic research & policy analysis.

