OFFICE OF THE CTO

The Business, Economic and Social Implications of Remote Work

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Red River

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AGENDA

- + Introduction
- + Red River Office of the CTO
- + Historical Perspective
- + Insights
- + Q&A



ABOUT ME

- Joined Red River in 2019
- 30+ years in technology, specializing in Security
- Previous experience at Cisco, GTRI, and as an enterprise CIO
- Army veteran
- Avid cyclist

RED RIVER AT A GLANCE

ABLE TO SUPPORT

\$1 billion

IN ANNUAL TRANSACTIONS

1,000+

TECHNOLOGY CERTIFICATIONS

20%

AVERAGE GROWTH RATE

\$124.7 billion

CONTRACT PORTFOLIO VALUE 600+ EMPLOYEES

YEARS IN **BUSINESS**

FIELD OFFICES THROUGHOUT THE U.S.



Corporate Headquarters Claremont, NH



Federal Headquarters Reston, VA

Managed Services Chantilly, VA



Development & Analytics Sacramento, CA



Commercial **Headquarters** Boston, MA



Technology Transformation Austin, TX



Red River 2,500 **VOLUNTEER HOURS IN** 2019



OUR VALUES



Integrity



Purpose



Collaboration



Strong Work Ethic



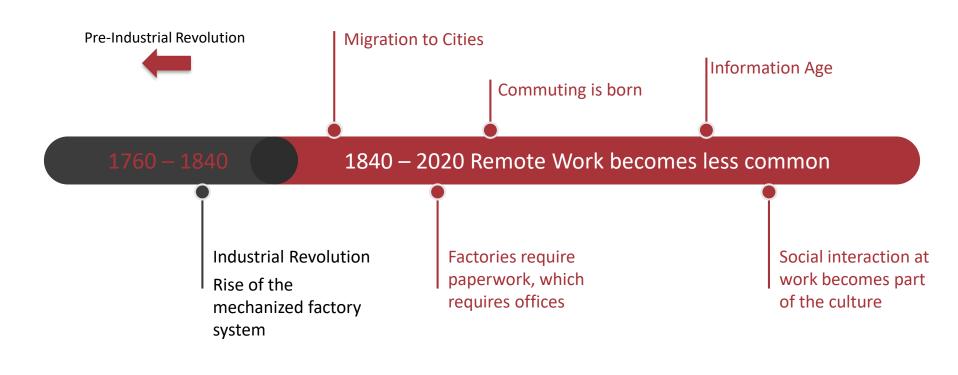
Creativity



Philanthropy



HISTORICAL PERSPECTIVE



INSIGHTS

- Processing paper has become processing data
- Work has evolved from "somewhere you go" to "something you do"
- Remote work emphasized outcomes over activities
- Without conscious effort, culture is LOST



INSIGHTS

BUSINESS INSIGHTS

 Remote work that is happening now is the most efficient structure – no commute means more working hours, and higher productivity

ECONOMIC INSIGHTS

 Although impact to the service industry has been extraordinary, an evolved model for remote work in many other industries should lead to an exceptional economic recovery

CULTURAL INSIGHTS

- A foundational requirement to capture productivity gains is to maintain culture
- Maintaining culture takes conscious effort, and there are many methods to do this

TECHNOLOGY
DECISIONS AREN'T
BLACK AND WHITE.
THINK RED.

Red River