



# Converge Overview

Services and Software-Enabled IT & Cloud Solutions Provider

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# Company Overview

Converge Technology Solutions Corp. is a services-led, software-enabled, IT & Cloud Solutions provider focused on delivering industry-leading solutions. Converge's global approach delivers advanced analytics, application modernization, cloud platforms, cybersecurity, digital infrastructure, and digital workplace offerings to clients across various industries.

Converge supports these solutions with advisory, implementation, and managed services expertise across all major IT vendors in the marketplace. This multi-faceted approach enables Converge to address the unique business and technology requirements for all clients in the public and private sectors.



# Acquisition Overview – Proven M&A Track Record

## M&A Strategic Pillars



### Culture

Target must have a winning culture that is consistent with Converge's way of doing business



### Skills

Targets must have deep technical expertise and align with our existing practice structure



### Clients

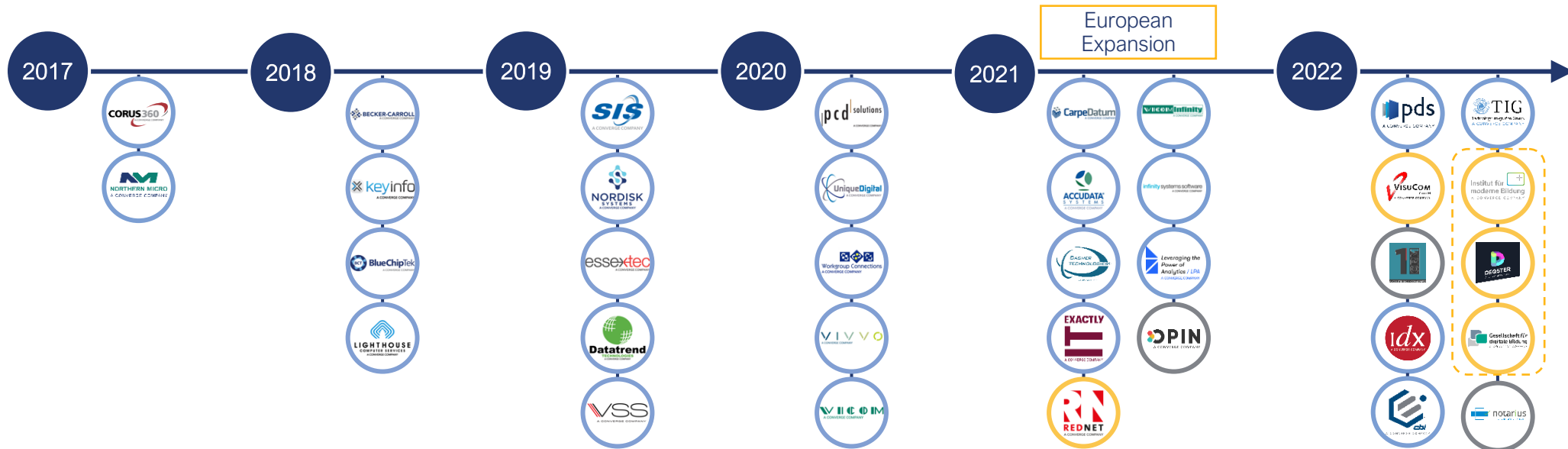
Important that the target offers access to a high-quality client base from which we can grow



### Partnerships

Converge always wants to expand our deep partnerships with our strategic OEMs

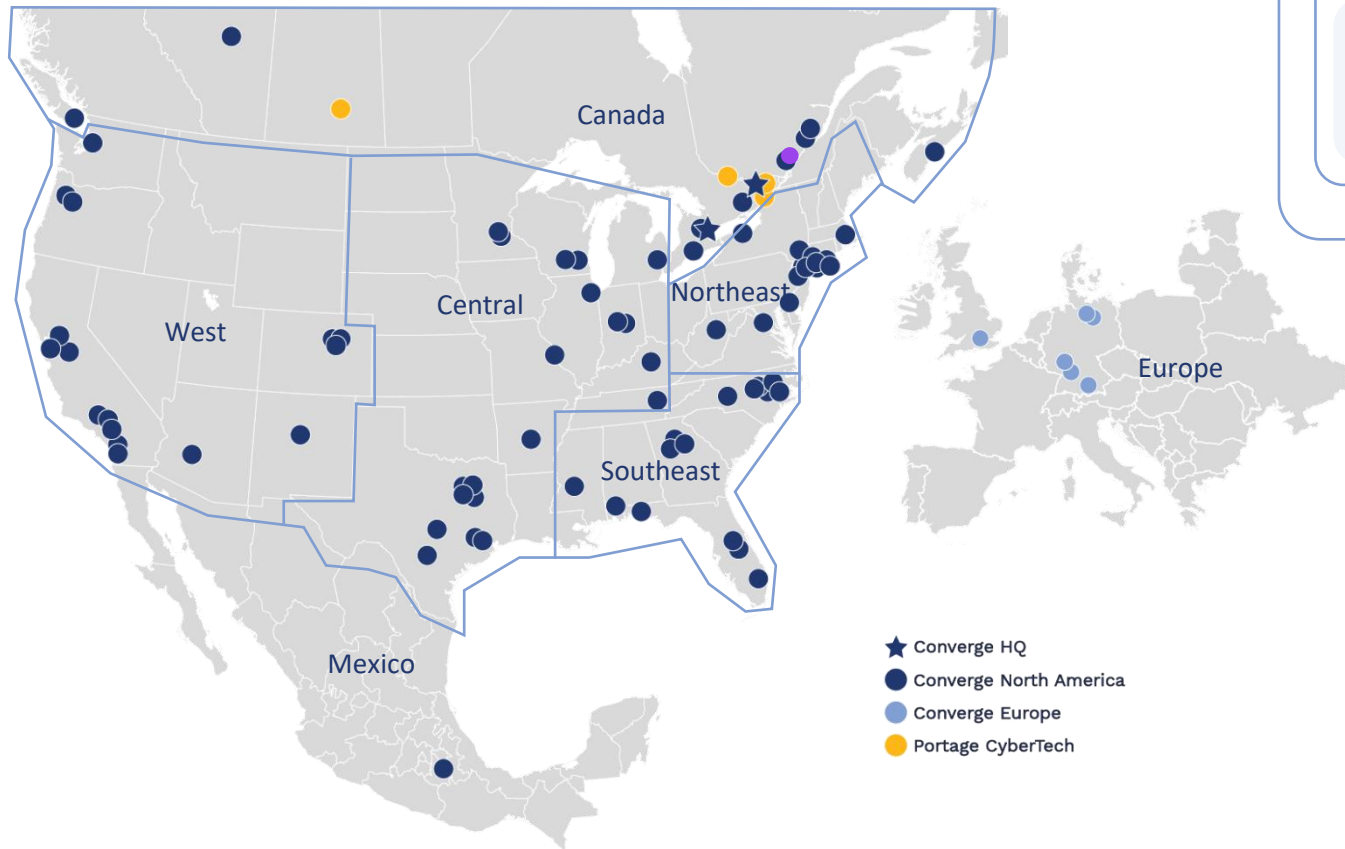
## Proven Track Record



○ European Expansion   
 ○ Collectively GfdB   
 ○ Portage Focused

# Converge Platform

Full Service Offering with Strong Support Network & Vendor Alliances



<b>Office Locations</b> <b>60+</b>	<b>Sales Personnel</b> <b>310+</b>	<b>Technical Resources</b> <b>1200+</b>
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<b>600+</b> Certifications	<b>4000+</b> Customers
<b>10</b> Key Vendor Relationships	<b>700+</b> Total Vendor Relationships



# Converge Solutions & Services



## Advanced Analytics

- Artificial Intelligence
- Machine Learning
- Business Analytics
- Data Visualization
- Data Platforming & Integration
- Financial & Operational Mgmt
- Robotic Process Automation



## Application Modernization

- Application Development
- Application Migrations
- DevOps
- Containers Services & Kubernetes Platforms
- Automation & Orchestration
- Observability & Intelligent Operations
- Integration & Middleware



## Cloud Platforms

- Cloud Foundations & Landing Zones
- Cloud Migrations
- IBM Power on Cloud
- VMware on Cloud
- Infrastructure as Code & Automation
- Cloud Governance & Operations
- FinOps & Cost Optimization



## Cybersecurity

- Threat Assessments
- Risk & Compliance
- Identity & Access
- Data Protection
- Security Intelligence & Analytics
- Response, Remediation & Maturity



## Digital Infrastructure

- Datacenter & Compute
- Intelligent Networking
- Customer Experience
- Multi-site Deployment
- Configuration Centers
- Infrastructure Security



## Digital Workplace

- Voice & Unified Communications
- Workplace Productivity Solutions
- Endpoint Management Solutions
- Virtual Desktop Solution
- End User Compute

IN EACH OF THE ABOVE SOLUTION AREAS, WE DELIVER A FULL SPECTRUM OF SERVICES:



## Advisory Services

Architecture Planning & Insights  
Roadmap Design & Prioritization  
Software Asset Management  
Strategic Transformation  
Workshops & Assessments



## Consulting & Implementation

Agile Methodology & DevSecOps  
Build & Design  
Integration & Support  
Program & Project Management



## Managed Services

Service Desk & Managed ITSM  
Managed Applications (AMS)  
Security Operations Center (SOC)  
Infrastructure Operations Center (IOC)



## Talent Services

Staffing  
Recruiting  
Contract Temp / Hire  
Permanent Placement

# Converge Solutions & Services



## Advanced Analytics



## Application Modernization



## Cloud Platforms



## Cybersecurity



## Digital Infrastructure



## Digital Workplace



IN EACH OF THE ABOVE SOLUTION AREAS, WE DELIVER A FULL SPECTRUM OF SERVICES:



## Advisory Services



## Consulting & Implementation



## Managed Services



## Talent Services





# Thank you!

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