



# Transforming Transformation

Digital Transformation since COVID-19

PREPARED FOR:  
**Mid-Atlantic CIO Forum**





Digital Transformation isn't  
what it use to be...



The Pandemic had a  
mixed impact on  
Digital Transformation



Data is both the  
fuel & product of  
Digital Transformation

what else has data as  
fuel & product?







# Power to the People

A tactical approach to Digital Transformation

**“Accelerating digital transformation requires new digital skills, not just in IT, but across all organizational functions,”**

-- HBR, Maintaining Momentum on Digital Transformation



This includes **everyone**  
understanding the role of  
data in business.

innovating with data

# Democratizing data for better customer service

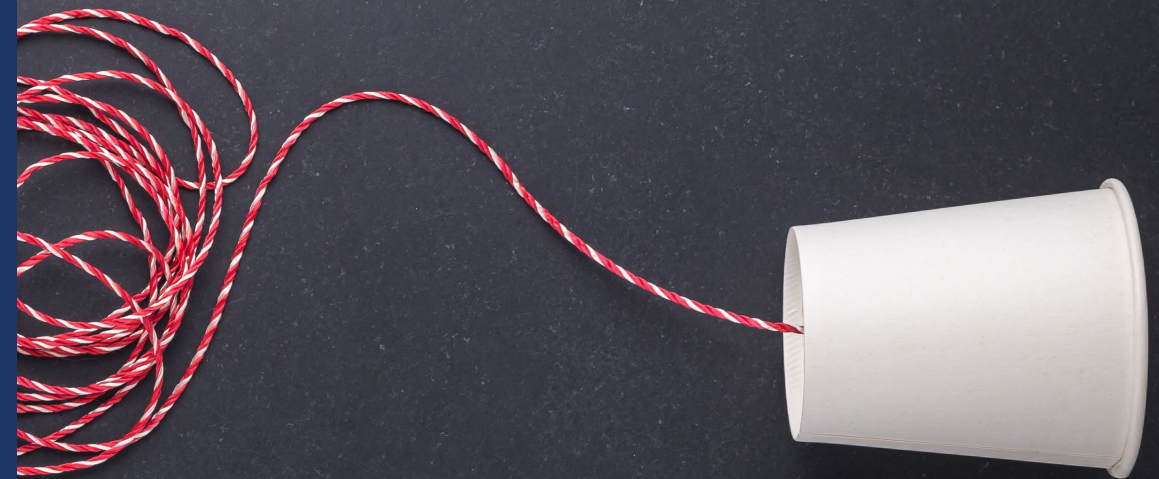
global healthcare provider  
IT Support Team

## Problem

Customer support tickets were unpredictable on how long they would take and had inconsistent communication.

## Solution

Visualized the process as a leader board to see who needed support from their peers on process choke points.





An iceberg floating in the ocean. The tip of the iceberg is visible above the water surface, while the much larger, jagged base is submerged below. The water is a deep teal color, and the sky is a lighter, hazy blue. The overall mood is serene but also suggests hidden depth and potential.

# Accelerating with your acceleration

Leveraging the data your platforms collect

“We’ve seen two years’  
worth of digital  
transformation in two  
months,”

-- Satya Nadella  
April 30, 2020





the average enterprise  
organization uses

~130

SaaS applications

-- data from Statista.com



innovating with data

# Automating Onboarding from HR to IT

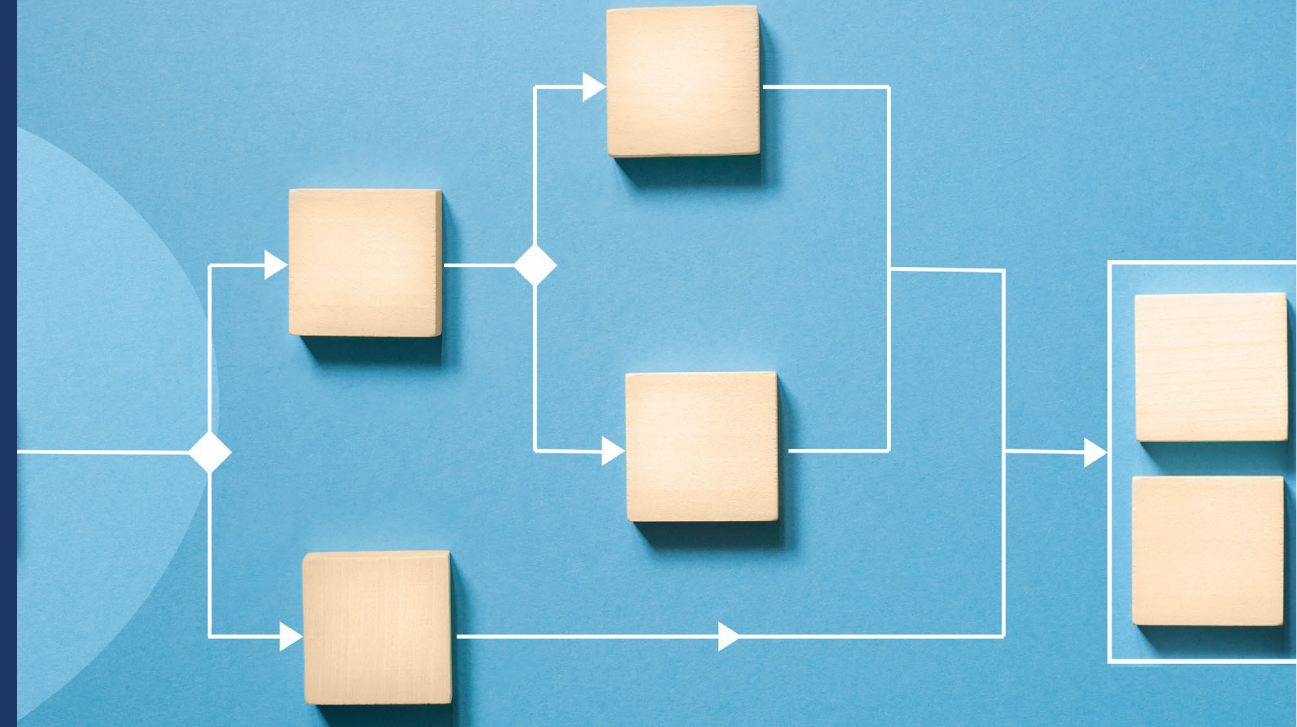
food services  
HR Team

## Problem

Onboarding a new team member is error prone across a mix of legacy & modern systems.

## Solution

Using the Microsoft Graph, systems can be connected to create a digital process that leverages existing systems.







# Tales of Transformation

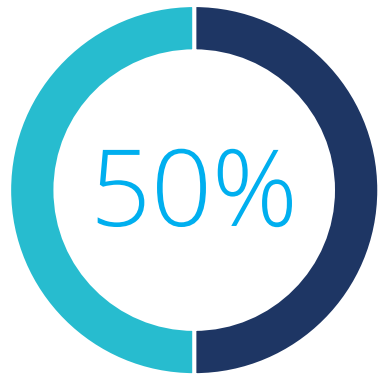
What your past could signal about your future

“for nearly **7 in 10** organizations,  
their digital transformation projects fail  
to reach completion or meet objectives.”

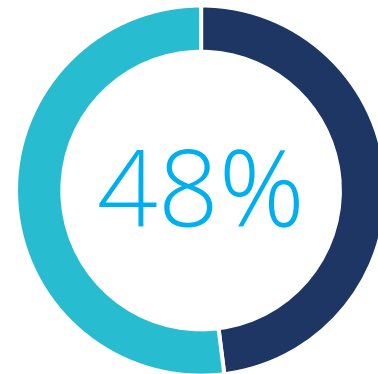
-- Insight.com 2023 Intelligent Technology Pulse



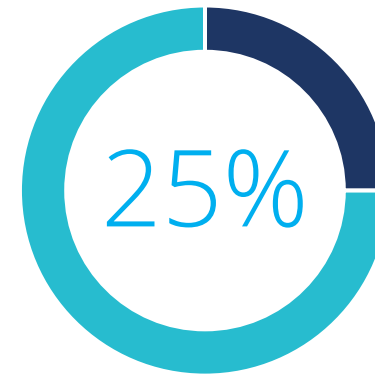
# Why did they fail?



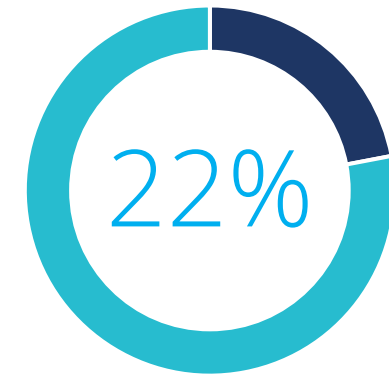
Poorly defined requirements



Insufficiently developed skills and resources



Change management and implementation complications



Security concerns and compliance constraints

-- Insight.com 2023 Intelligent Technology Pulse

With these stats, how do  
you think an  
**AI Transformation**  
will go?





Don't be a dumpster fire.

Upskill your people.



innovating with data

# Code as Data, Developers to AI Whisperers

association  
IT Team

## Problem

Needed to convert a legacy AngularJS app to React with a robust, stable development pipeline readying the business for the future.

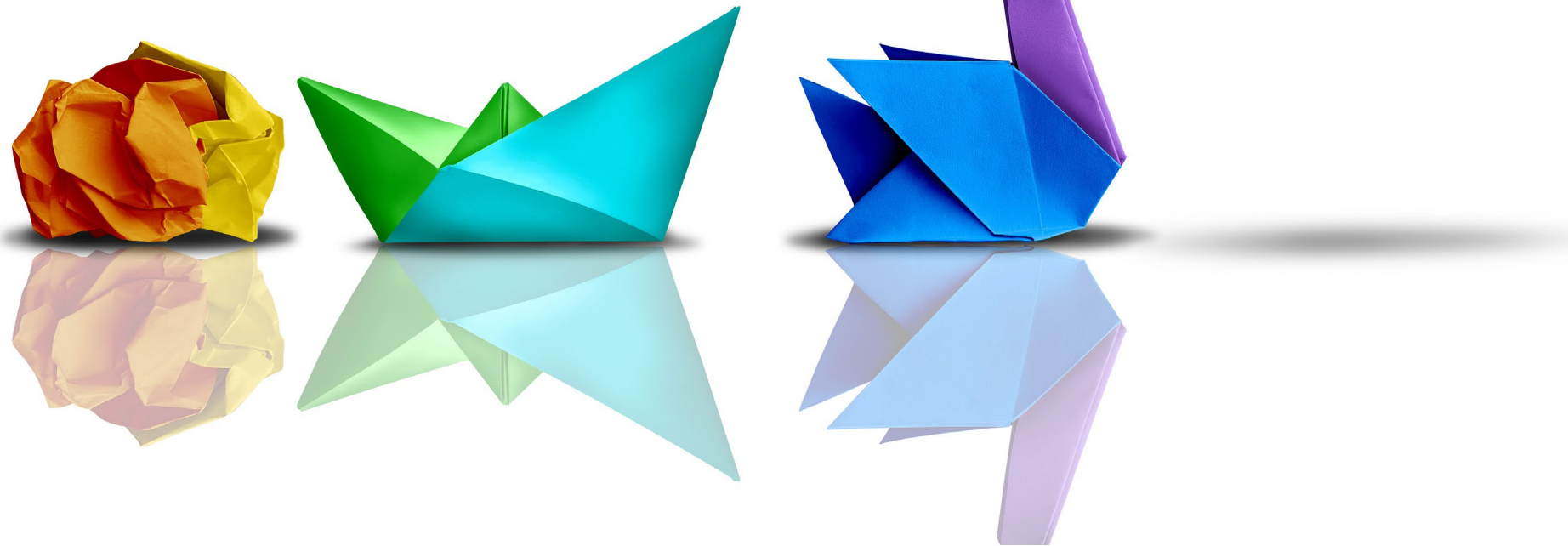
## Solution

Using LLMs working together, we redesigned the development process to accelerate development by marrying dev skills, AI tools, and software development best practices.



Successful transformation  
comes from your **people**.

Your data **empowers** them.



Digital transformation is  
leading to new frontiers





If you have a workforce  
who can harness their  
**data, processes, & skills**  
to fulfill on that transformation.







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# Questions?

Thank you!