

CIO Forum Vendor Member Summary

Of How Our CIO Members Should Think of Them

Cisco

Contact: Susan Cargill-Collura, Account Manager, sucargil@cisco.com, 301-602-6946

Cisco offers an industry-leading portfolio of technology innovations. With networking, security, collaboration, cloud management, and more, we help to securely connect industries and communities.

Cohesity

Contact: Mebaa Braha, Enterprise Account Executive, Mebaa.braha@cohesity.com, 443-286-2131

Cohesity protects, secures, and provides insights into the world's data. As the leader in AI-powered data security, Cohesity helps organizations strengthen resilience, accelerate recovery, and reduce IT costs. With Zero Trust security and advanced AI/ML, Cohesity Data Cloud is trusted by customers in more than 140 countries, including 70% of the Global 500. Cohesity is also backed by industry leaders such as NVIDIA, Amazon, Google, IBM, Cisco, and HPE.

CyberESI

Contact: Joe Drissel, Founder and CEO, JD@cyberesi.com, 443-538-2155

CyberESI (www.CyberESI.com) was founded in 2010 to improve the cybersecurity posture of our Nation. For fifteen years, CyberESI has focused on cybersecurity and cyber supply chain challenges. Our main focus is helping businesses to identify risks, implement protections, and detect threats before they can have a negative effect. Services include assessments of various types, secure configuration evaluations, and managed detection and response. These services are informed by our background supporting cybersecurity, privacy and artificial intelligence initiatives at the National Institute of Standards and Technology (NIST). CyberESI also supports businesses with their cyber inventory needs. Our digital forensics and incident response services are born of our background as investigators and instructors at the Department of Defense Cyber Crime Center (DC3). We bring together the institutional best practices of NIST and DC3 with the agility of a Maryland-based small business. You can contact us at any time with your cybersecurity needs at info@CyberESI.com.

Cyera

Contact: Nicole Denney, Account Executive, Nicole.denney@cyera.io, 607-341-0945

Cyera enables CIOs to turn fragmented, fast-growing data environments into a strategic advantage for the business. As organizations expand across cloud, SaaS, and AI systems, Cyera provides the visibility and intelligence leaders need to understand *where sensitive data lives, how it's used, and what risks* could impact operations or transformation initiatives. With this clarity, CIOs can reduce unnecessary spend, accelerate compliance programs, and strengthen governance across the business.

Cyera also *revitalizes broken data protection programs* by applying intelligent, consistent safeguards that keep data protected in day-to-day workflows without slowing the business—an approach built to reduce false positives by up to 97% and simplify policy management at scale.

And finally, as AI adoption accelerates, Cyera ensures sensitive data is used responsibly by *identifying sanctioned and shadow AI, mapping access, detecting misuse, and enforcing guardrails* that preserve trust and compliance.

By unifying visibility, governance, and safe AI enablement, Cyera empowers CIOs to lower operational risk, modernize with confidence, and deliver faster, measurable business outcomes.

Driven Tech

Contact: Noah Wheeler, Director of Sales, nwheeler@driven.tech, 410-608-0605

Driven Tech is a leading provider of cutting-edge cybersecurity, AI-infused managed services, and cloud-native solutions, with decades of combined experience in addressing the evolving challenges of cyber threats, hybrid workforces, and multi-cloud environments. With a focus on delivering tailored, best-in-class solutions, we offer comprehensive services spanning all areas of cybersecurity, data center, networking and collaboration. Our commitment to exceptional client support is reflected in our impressive Net Promoter Score of 92.3, and our recent recognition in *CRN's SP 500* and *MSP 500* (Elite 150) and by *Gartner* for Security Services highlights our industry leadership. Through strategic partnerships with industry giants like Palo Alto, Cisco, Pure Storage, and Rubrik, Driven Tech delivers innovative, future-proof solutions that help clients stay secure and thrive in a rapidly changing digital landscape.

GuidePoint Security

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GuidePoint Security helps organizations navigate the complex threat and cybersecurity solution landscape with trusted expertise, solutions and services to help your organization make better decisions that minimize risk. Founded in 2011 by several industry veterans, we have grown to be the second largest, pure play cyber security solution and services firm in the United States. We are a privately owned business, serving over 6000 client organizations across the United States.

Our specialties include: Application Security • Cloud Security • Data and Email Security • Endpoint Security • Governance, Risk & Compliance • Identity & Access Management • Incident Response & Threat Intelligence • Managed Security • Network & Infrastructure Security • Security Education & Awareness • Security Operations • Vulnerability Management & Penetration Testing

Hitachi Vantara

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Hitachi Vantara is a technology company focused on helping organizations build data foundations for GenAI, Hybrid Cloud and Cyber resiliency initiatives through homegrown products, services, and key third-party technology relationships across the industry. Hitachi's storage infrastructure products

provide scalability and reliability needed for mission critical workloads, with the only 100% data availability guarantee in writing in the industry.

Horizon3.ai

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The NodeZero™ platform empowers your organization to continuously find, fix, and verify your exploitable attack surface. Reduce your security risk by autonomously finding weaknesses in your network, knowing how to prioritize and fix them, and immediately verifying that your fixes work. NodeZero delivers production-safe autonomous pentests and other key assessment operations that scale across your largest internal, external, cloud, and hybrid cloud environments. No required agents, no code to write, and no consultants to hire.

Island Technologies

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Island is pioneering the Enterprise Browser, a purpose-built browser designed to give organizations control over how users interact with applications and data. Island is focused on delivering 3 main outcomes - enhancing an organization's security posture, reducing technical debt, and creating a more productive workspace for the end user. Capabilities include data loss prevention, networking & application access, productivity tools, and much more.

IP Data Systems

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We strive to provide customized IT solutions that enhance performance, security, and efficiency. Our vision is to be the leading provider of IT services, known for our expertise, reliability, and customer-centric approach. Our core values include integrity, innovation, and a relentless focus on client success.

Kudelski Security

Contact: David Klotz, Regional Sales Manager, david.klotz@kudelskisecurity.com, 571-308-2400

Kudelski Security, specializes in high-touch services summarizing with the points below:

- Managed Detection & Response (MDR): Providing 24/7 threat monitoring and real-time incident response through our global Cyber Fusion Centers.
- Offensive Security Services: Including red and purple teaming, adversary emulation, and vulnerability assessments tailored to your unique threat landscape.
- Quantum, Blockchain & AI Readiness Assessments: Preparing organizations for the future of cryptography through quantum risk evaluations and migration planning. (25+ years of cryptography experience)
- Cyber Risk & Strategy Services: Offering tailored advisory support to align cyber investments with business objectives, reduce risk exposure, and improve board-level reporting.

Mimecast

Contact: Bill Polish, Enterprise Account Executive, wpolish@mimecast.com, 781-364-4303

Mimecast transforms email and collaboration security by integrating advanced threat defense with human-centric risk management—helping organizations detect, score, and mitigate risks from all angles, including insider threats. This holistic approach delivers greater visibility, actionable intelligence, and measurable reduction in both technical and human-driven cyber risk.

Mind Over Machines

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AI is revolutionizing the workforce. Mind Over Machines helps clients transform their business by empowering their workforce through expert change management, data services and cutting-edge AI solutions.

Netskope

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Netskope is a leader in modern security, networking, and analytics. The unique architecture of its Netskope One platform enables real-time, context-based security for people, devices, and data wherever they go, and optimizes network performance—without trade-offs or sacrifices. Thousands of customers and partners trust the Netskope One platform, its patented Zero Trust Engine, and its powerful NewEdge network to reduce risk, simplify converged infrastructure, and provide full visibility and control over cloud, AI, SaaS, web, and private application activity.

Occams Group

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Occams Group specializes in advanced staffing solutions, digital transformation, and cutting-edge AI technologies through our OccamAI platform to streamline IT operations and enhance organizational efficiency. Our unique recruitment technology, OccamRecruit, provides rapid access to hidden talent not available on the open market.

Pellera Technologies

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Pellera is where innovation powers progress. By merging the expertise of Converge Technology Solutions and Mainline Information Systems, we deliver unparalleled IT solutions that drive momentum for enterprise clients worldwide. Our comprehensive suite of digital infrastructure, hybrid cloud, cybersecurity, and artificial intelligence solutions transforms challenges into opportunities. With our AIM (Advise, Implement, Manage) methodology, we ensure solutions are tailored to your specific needs, aligning seamlessly with existing systems to drive success without complexity. We don't just keep you moving forward, we help you scale without limits. At Pellera, momentum builds here with technology that elevates potential, fosters resilience, and shapes a future where businesses can thrive.

Rubrik

Contact: Rick Mandel, Cloud Solution Specialist, rick.mandel@rubrik.com, 443-465-9727

Rubrik is a leader in data security and management, offering organizations a comprehensive solution to protect, manage, back up, and recover critical data. With its zero-trust architecture and automated ransomware recovery capabilities, Rubrik safeguards businesses against cyber threats, ensuring resilience in the face of disruptions. By enabling rapid recovery and minimizing downtime after ransomware attacks, Rubrik significantly reduces time to remediation and accelerates business continuity. Trusted by enterprises worldwide, Rubrik delivers scalable, secure, and easy-to-use data protection solutions that secure data everywhere it lives—on-premises, in SaaS applications, and across the cloud.

TEK Systems

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TEKsystems is a global business and technology services company. We help our clients achieve their business transformation and customer experience goals.

We are recognized by the world's leading technology platforms in Cloud, Data and Digital. Our expertise in Strategy, Design, Execution and Operations unlocks business value through a range of technology and capacity solutions.